Associated General Contractors of America Washington Chapter

Membership Breakfast

11/12/2024

SoundTransit

Unprecedented Investment in the Region

$75B+ Investment by Sound Transit

$5.6B 2024-2028 CIP Port of Seattle

$30B+ between Connecting WA & Move Ahead WA

$2.5B≈ in City of Seattle between *Move Seattle* and *Seattle Prop 1*

Owner of Choice

Owner of Choice – Industry Engagement

Meaningful Engagement with Industry Partners

- Prompt Payment
- Procurement forecasts
- Transparency & Outreach
- Inclusivity - SBE/DBE Outreach
- Contract Refinements
- Efficient Change Management & Conflict Resolution
- Workshops and RFIs
- Collaborative Delivery

Aug. 21 Cost Estimating Summit included cost estimating professionals from 13 firms.

Equity in Infrastructure Pledge

Monumental Commitment to Equity

The Equity in Infrastructure Project (EIP) commits to build generational wealth and reduce the racial wealth gap by improving public infrastructure contracting practices to create more prime, joint venture and equity contracting opportunities for Historically Underutilized Businesses (HUBs).

Seattle Pledge Signatories

Sound Transit
Port of Seattle
King County Community Transit
City of Seattle
Hill International

EQUITY IN INFRASTRUCTURE PROJECT

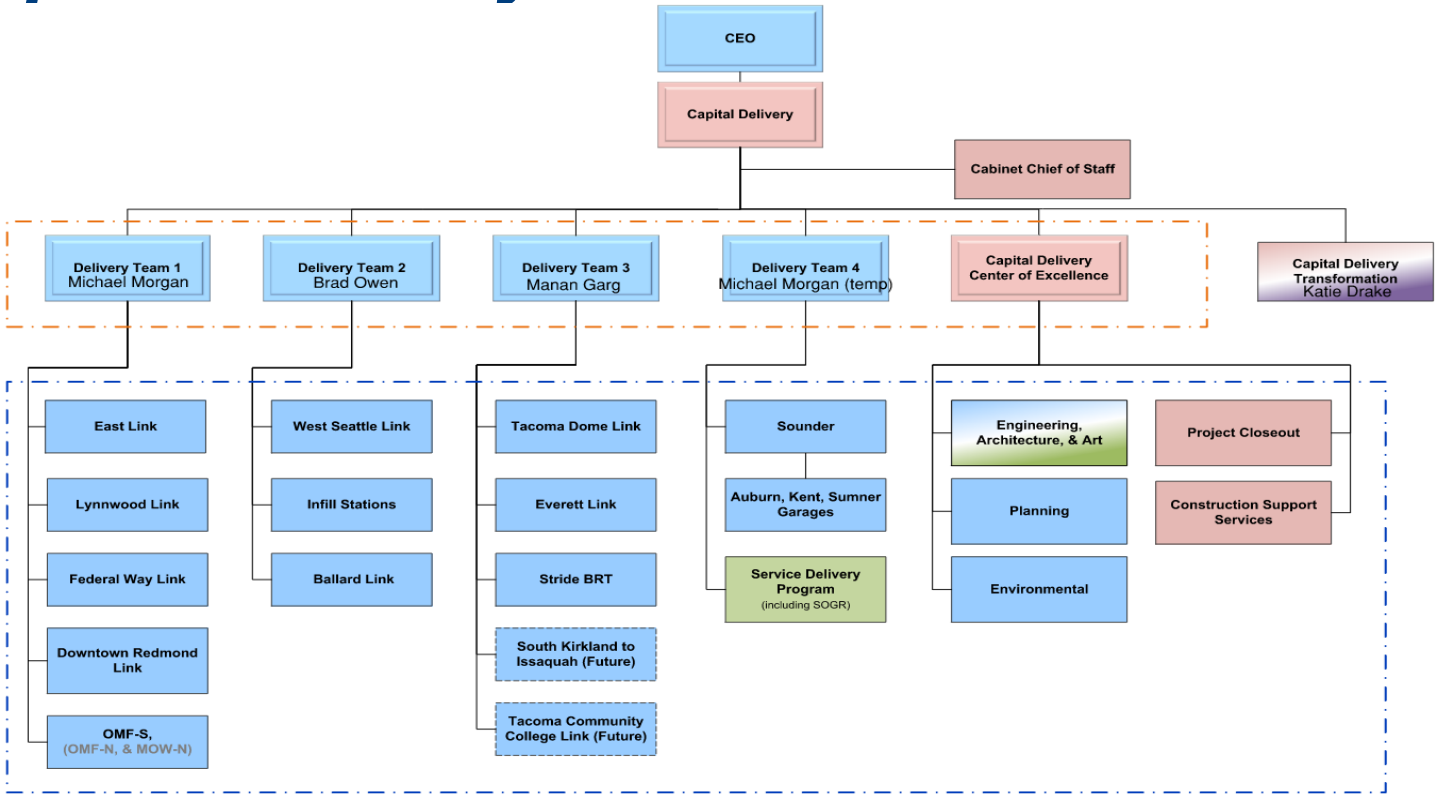
Owner of Choice - People

Investment in our team

- Integrated Department (Capital Delivery) New leadership
- Training – Technical and soft skills
- Delivery consistency
- Role and responsibility clarity

July 8 DBIA Progressive Design-Build (PDB) training, hosted by ST, included staff from WSDOT and the Port of Seattle.

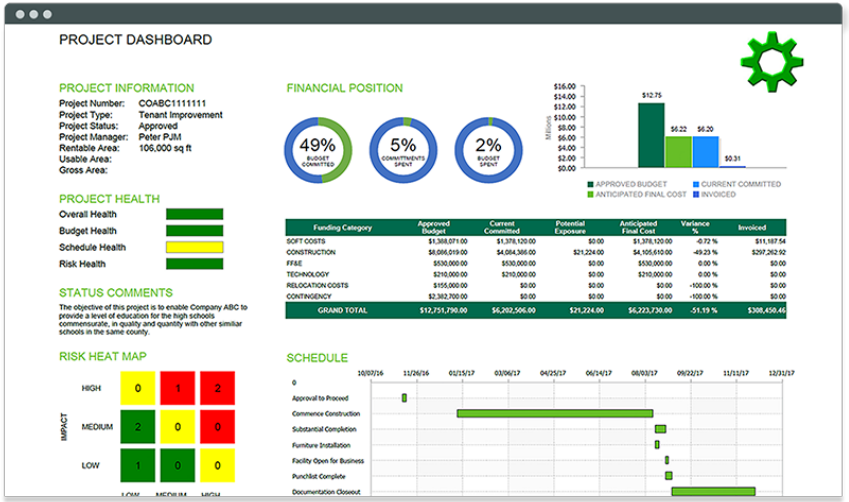
Capital Delivery



Owner of Choice - Tools

Simplify, streamline, and scale for ST3

- New PMIS
- Bluebeam
- Workflows
- Updated Reports
- Organizational Charts
- Project Delivery Methods
- Updated Contracts
- ST2 Lessons Learned
- Key Performance Indicators



Inclusivity

Approach and Examples of Success

Participation Requirements

- DBE Goals
- Small Business Goals
- Reporting on SBE, MBE, MWBE, WBE Veteran, and LGBTQ participation

Key Staff - Inclusivity Lead

Mentor Protégé Program

- Meaningful Capacity Building
- Measurable Outcomes

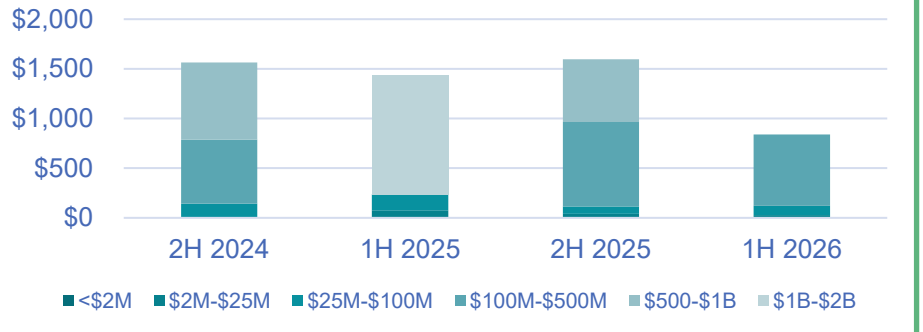
Community Transformation Programs

- Intern Opportunities
- Entry level positions
- K-12 School STEM Engagement

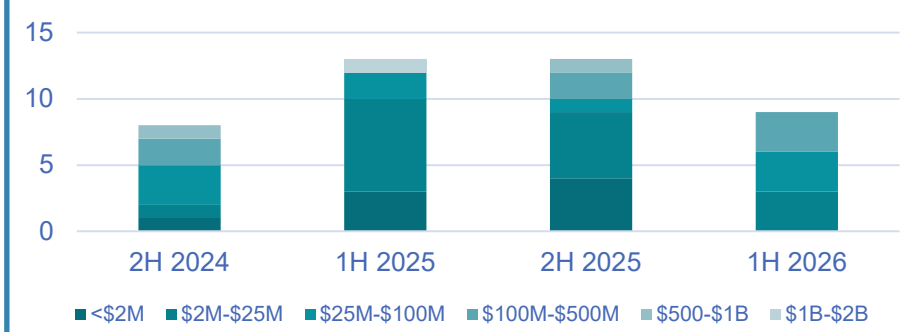
Procurements

18-month Procurement Look Ahead

44 contracts forecasted, valued at >$5B, and more to come



	<$2M	$2M-$25M	$25M-$100M	$100M-$500M	$500-$1B	$1B-$2B	Total Value (M$)
2H 2024	$1	$5	$137	$645	$775	-	$1,562
1H 2025	$3	$73	$160	$0	$0	$1,200	$1,438
2H 2025	$4	$37	$75	$849	$630	-	$1,595
1H 2026	-	$27	$93	$718	-	-	$937
Total	$8	$142	$465	$565	$1,405	$1,200	$5,572



	<$2M	$2M-$25M	$25M-$100M	$100M-$500M	$500-$1B	$1B-$2B	Total #Contracts
2H 2024	1	1	3	2	1	-	8
1H 2025	3	7	2	0	0	1	14
2H 2025	4	5	1	2	1	-	13
1H 2026	0	3	3	3	0	-	9
Total	8	16	9	6	2	1	44

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Job Order Contracting (JOC)

- Work order contract
- Work order cap of $500k
- Two-year term with option to extend one year (3-year max)
- $4M per Contract plus rollover unused funds from prior year
- Discrete projects, follow-on expansion items & service delivery (operations) Streamlines schedules bypassing the full bid process
- 90% of the work is contracted to subcontractors

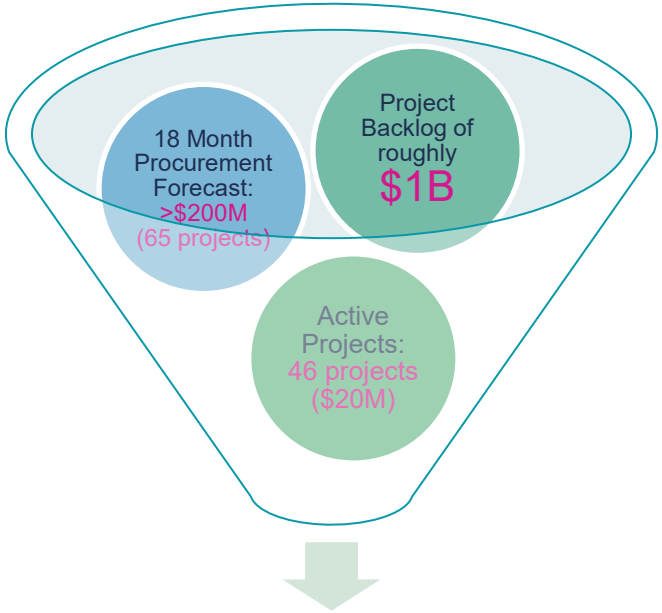
Next JOC Procurement Process

Best Value Procurement (qualifications & price)

- Evaluate and score the Qualifications based on criteria in RFP.
- Shortlist, if appropriate.
- Conduct Interviews.
- Request Final Proposals, Including Cost (coefficient).
- Score Final Proposals.
- Firm with Highest Score is Awarded the Contract.
- RFQ Q1 2025

State of Good Repair Portfolio

Portfolio of State of Good Repair projects will increase as the system expands



18-Month State of Good Repair Procurement Forecast

Sound Transit on-going facilities recapitalization and repair

Upcoming Events (Partial List)

• CMAA/DBIA Join Event	November 13
• Light Rail Presented By Railway Age And RT&S	November 13
• AGC STRIDE/ Open House	November 14
• ENR Northwest Regional Best Projects Awards	December 17
• ACEC	December 11
• COMTO	December
• ST Small Business Roundtable	December

https://www.soundtransit.org-to-know-us/doing-business-with-us

Thank you.

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