

**SUMMARY MINUTES
AGC OF WASHINGTON
BOARD OF TRUSTEES MEETING
AGC CONFERENCE CENTER
NOVEMBER 12, 2018**

BOARD MEMBERS PRESENT

Frank Imhof IMCO General Construction, Inc.
(via cell phone)
Krissy Dreher McKinstry Co.
Curt Gimmestad Absher Construction Company
Jake Jacobson Osborne Construction Company
Chris Lang Fisher Construction Group
Paul Mayo Flatiron West, Inc.
Patrick McQueen Lease Crutcher Lewis WA LLC
Jim Rowley Howard S. Wright, a Balfour Beatty Co.
Glyn Slattery Lydig Construction, Inc.
Dawn Stephens Charter Construction, Inc.
Lindsay Watkins Ahlers Cressman & Sleight PLLC
Sharon Young Concord Construction, Inc.

BOARD MEMBERS ABSENT

Ian McFarland View Dynamic Glass - Resigned
David Bal Signs Now Washington

John Belarde Belarde Company, Inc.
Sean Hilt Turner Construction Company
Shana Peschek Construction Center of Excellence
Ross Pouley RAP Consulting, LLC
Jeff Tiegs Lincoln Construction, Inc.

STAFF/GUESTS PRESENT

David D'Hondt AGC of Washington
Tim Attebery AGC of Washington
Kelly Barber AGC of Washington
Sonja Forster AGC of Washington
JB Gibson Clise Properties
Dave Kearby AGC of Washington
Mandi Kime AGC of Washington
Stacy Mullane AGC of Washington
Chuck Quick AGC of Washington
Dani Tijan AGC of Washington
Jerry VanderWood AGC of Washington

CALL TO ORDER

First VP Paul Mayo called the meeting to order at 11 AM.

CONSENT AGENDA

Action: It was moved, seconded, and carried to accept / approve the following consent agenda items:

1. *September financial statements;*
2. *September summary minutes;*
3. *October and November Membership Reports (reflected below);*
4. *Central, Seattle, and Southern district written reports;*
5. *Environment, Federal Facilities, State Facilities, and Property department reports.*

October Membership Report (approved by Officer Corps 10/8/18)

The following candidates have been screened and meet the proper classification requirements:

NEW MEMBERS

ASSOCIATE

Seattle District
Unearth, Seattle, WA

November 12 Membership Report

The following candidates have been screened and meet the proper classification requirements:

NEW MEMBERS

ASSOCIATES

Seattle District
Hilti North America, Seattle, WA
MW Sutton, Woodinville, WA
RELIABLE INVESTMENTS LLC, Seattle, WA

Southern District

Columbia Bank, Tacoma, WA
Faceplant, PLLC, Tumwater, WA
SYKOS LLC, Yacolt, WA

GENERAL CONTRACTORS

Seattle District
Cornerstone General Contractor Inc., Bothell, WA

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SPECIALTY CONTRACTOR

Seattle District

Stansell Glass INC, Auburn, WA

YOUNG CONSTRUCTOR

Amelia Davis

Northwest Partners

ORAL REPORTS

CLC Update by CLC Board Rep. Krissy Dreher – Krissy Dreher gave an updated CLC report. Dreher reported that the group is working on:

- Construction Law (held October)
- Selecting next year's chair and committee members (5 open slots)
- Treehouse Toy Display Event, 11/30
- Planning a 2019 Big Event

First Vice President's Report – Paul Mayo reported on the following:

1. Officers' actions since last meeting:
 - a. 10/4 – Officers approved up to \$75k for a prevailing wage injunction on \$13/hr. with possible litigation (OE).
2. Nominating Committee Chair Jake Jacobson reported that this year's committee has compiled the slate of recommended Officers and Board nominees for 2019 with the exception of the Secretary / Treasurer position. Dawn Stephens will fill two positions, if needed, until a replacement is found.
3. National and Chapters Leadership Conference (NCLC) recap: It was noted that D'Hondt would send Board members links to the various NCLC presentations. Trustee Glyn Slattery questioned what the one big take-a-way from this conference was? Mayo stated it was a focus on training teachers from elementary through high school regarding talking to students about careers in construction. It was noted that the AGC Education Foundation does this. Mayo reported that Georgia has been very aggressive at this and has the state paying for aptitude tests for students.
4. Beginning next year, AGC will prepare laminated Strategic Plans; also, will have the Board more involved in reviewing the association's tax returns.
5. Past Presidents Night was another great event attended by 20 past presidents, the Officers and key staff.
6. AGC of America Years of Service Recognition Awards went to:
 - a. Mandi Kime 15 years with AGC
 - b. Chuck Quigg 10 years with AGC
7. A Best Practices Committee with the City of Seattle has been formed; Sonja Forster will staff.
8. Anyone with a future discussion item for an upcoming Board meeting should let one of the officers or Dani Tijan know.

Executive Vice President's Report – Dave D'Hondt gave updated reports on the following:

- 1) The Northern District Manager position has been filled by Lance Calloway; his start date will be November 16. The Interview/selection committee consisted of: Cara Buckingham (Birch

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Equipment), Chris Lang, Dawn Stephens, Leah Hanson (IMCO), Sonja Forster, Steve Isenhardt, and Dave D'Hondt.

- 2) KCCCD at Magnuson Park was attended by over 1,200 students this year; a great event and a big thank you to the AGC Education Foundation for overseeing the event. It was noted that the Pierce County Construction Career Day is usually attended by 2,400 students; this event is open to a multitude of careers including construction.
- 3) D'Hondt updated the Board on the prevailing wage injunction; attorney Judd Lees has been hired to proceed with this (Jerry VanderWood will work closely with him).
- 4) NLRB complaint regarding PLA's – currently reviewing legal options and holding discussions with AGC of America.
- 5) First floor restaurant space – AGC has signed a 10-year lease with a physical therapy company for most of the first-floor space. The surrounding deck will be used as a building amenity; thank you to Kelly Barber and the entire property staff for their efforts.

INTERACTIVE DISCUSSION / ACTION

Proposed 2019 Operating & Capital Budget Review – CFO Kelly Barber reviewed the proposed 2019 operating and capital budgets for the Board. The consolidated 2019 operating budgeted revenue totaled \$7,684,610, an increase from 2018 budgeted revenue of \$320,269; 2019 operating budgeted expense totaled \$7,663,591, an increase from 2018 of \$349,256; with a \$21,019 budgeted net operating income for 2019, a decrease of \$28,987 from 2018 budgeted net operating income. 2019 proposed capital property and equipment budget totaled \$1,109,000 compared to \$1,256,000 for 2018. It was noted the 2019 proposed budget contingencies included \$298k Board Contingency; \$2.5k Public Works Promotion; \$8k Local Government Affairs; and, \$10k Legal Research/Professional Studies. 2019 major capital budget items include: \$345k for Seattle Building Maintenance/Repair; \$414k for Tenant Improvements / Lease Commissions; \$160k for Repair A and B Docks / Water Piping; and, \$80k for Lease Commissions.

Barber asked Board members to contact any of the Officers, EVP, or himself if they have questions or comments. The 2019 proposed budget will be voted on for final adoption at the December 10, 2018, Board meeting.

Proposed Approval of Updated AGC Subcontract Form – Trustee Lindsay Watkins (and Legal Affairs Committee member) reviewed recent updates to the AGC of Washington Subcontract Form.

Action: It was moved (Gimmestad), seconded and carried to approve the updated 2018 AGC Subcontract Form and to keep the red line version in addition to the final language on the AGC website for a while until people become familiar with the verbiage changes.

It was also the consensus of the Board for the Legal Affairs Committee to review AGC's current disclaimer language to determine if the language is adequate or if it should be modified.

GAC Legislative Update – Chief Lobbyist Jerry VanderWood gave an updated GAC report, which included:

- Highlights from the recent elections
- 80% of AGC Build-PAC endorsed candidates won their elections
- Carbon Tax Initiative defeated
- Senator Hobbs and his \$10M tax bill (Senate Transportation Committee)

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OTHER BUSINESS

Building Facilities Engineer – D’Hondt reported that Chuck Quick’s (building facilities engineer) replacement has been hired and will begin job-shadowing Quick for 6 months beginning November 26, 2018.

Trustee Vacant Position – JB Gibson (formerly with a member company and very involved with the CLC group) was introduced to the Board. It was reported that Gibson’s new employer, Clise Properties plans to become an AGC member; President Imhof plans to appoint JB to the AGC Board as Ian McFarland’s replacement at that time.

Announcements:

- 11/20 Seattle District Membership Mtg., 7 AM, Broadmoor Country Club
- 11/27 Wenatchee Holiday Social, 5-7 PM, Chateau Fair Le Pont
- 11/28 Yakima Holiday Social, 5-7 PM, Cowiche Kitchen & Icehouse
- TBD Northern District Holiday Luncheon, in December TBD
- 12/7 Southern District Holiday Social, 5-7 PM, Tacoma Country Club, Lakewood
- 12/10 Board of Trustees’ Mtg., 3:30 – 5 PM, AGC East Conference Center
- Seattle District Holiday Open House, 5-8 PM, Emerald Banquet Room, 2nd floor AGC Building
- 2/1/19 AGC of Washington Annual Convention, Bellevue Hyatt Regency

Build Washington Awards’ Banquet – Mandi Kime reported that the 2019 Build Washington Awards Dinner is scheduled May 16, 2019, at the Museum of Flight. She advised that the call for entries will begin sooner than previous years – January through March.

ADJOURN

There being no further business, the meeting adjourned at 1:05 PM.

Dawn Stephens, Secretary/Treasurer

Date