

**SUMMARY MINUTES  
AGC OF WASHINGTON  
BOARD OF TRUSTEES MEETING  
AGC CONFERENCE CENTER  
APRIL 8, 2019**

**BOARD MEMBERS PRESENT**

|                 |  |
|-----------------|--|
| Paul Mayo       | Flatiron West, Inc.                    |
| John Belarde    | Belarde Company, Inc.                  |
| Tanya Davis     | Western Ranch Buildings, LLC           |
| JB Gibson       | Clise Properties                       |
| Curt Gimmetstad | Absher Construction Company            |
| Sean Hilt       | Turner Construction Company            |
| Frank Imhof     | IMCO General Construction, Inc.        |
| Bryan Kelley    | Howard S. Wright, a Balfour Beatty co. |
| Chris Lang      | Fisher Construction Group              |
| Patrick McQueen | Lease Crutcher Lewis WA LLC            |
| Matt Osborne    | Osborne Construction Company           |
| Shana Peschek   | Construction Center of Excellence      |
| Dawn Stephens   | Charter Construction, Inc.             |
| Lindsay Watkins | Ahlers Cressman & Sleight PLLC         |

**BOARD MEMBERS ABSENT / EXCUSED**

|                 |                            |
|-----------------|----------------------------|
| Krissy Corrigan | McKinstry Co.              |
| Ross Pouley     | RAP Consulting, LLC        |
| Jeff Tiegs      | Lincoln Construction, Inc. |

**STAFF/GUESTS PRESENT**

|                  |                          |
|------------------|--------------------------|
| David D'Hondt    | AGC of Washington        |
| Tim Attebery     | AGC of Washington        |
| Kelly Barber     | AGC of Washington        |
| Lance Calloway   | AGC of Washington        |
| Mandi Kime       | AGC of Washington        |
| Diane Kocer      | AGC Education Foundation |
| Stacy Mullane    | AGC of Washington        |
| Dani Tijan       | AGC of Washington        |
| Jerry VanderWood | AGC of Washington        |

**CALL TO ORDER**

President Paul Mayo called the meeting to order at 11 AM.

**CONSENT AGENDA**

***Action: It was moved (Osborne), seconded, and carried to approve / accept the consent agenda items as presented:***

1. *March summary minutes;*
2. *April Membership Report (reflected below);*
3. *Central, Northern, Seattle, and Southern district written reports (attached to original minutes).*
4. *Marketing and Property department reports.*

**Re: April Membership Report**

The following candidates have been screened and meet the proper classification requirements:

**NEW MEMBERS**

**ASSOCIATES**

**Northern District**

Geotest Services, Bellingham, WA

**Seattle District**

AppSheet, Seattle, WA  
Blaklader LLC, Sarasota, FL  
Evergreens Salad, Seattle, WA  
ICS-Support, Redmond, WA  
Masonry Institute of Washington, Seattle, WA  
Pacific JCB, Seattle, WA  
Remote Medical International, Seattle, WA  
Wallick & Volk, Seattle, WA  
Zirconia Inc., Tukwila, WA

**Southern District**

Commencement Bay Development, LLC, WA  
Smith Monroe Gray Engineers, Inc., Beaverton, OR

**GENERAL CONTRACTORS**

**Seattle District**

Casillas Construction & General Contractor, Maple Valley, WA  
Elite Commercial Contracting, Inc., Kent, WA  
FERMA Corporation, Newark, CA  
LBC Construction, Bellevue, WA  
Mallet Incorporated, Seattle, WA

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**Southern District**

BPCI Earthworks  
Rachel Gould, Puyallup, WA  
GR General Construction and Remodeling LLC, Lakewood, WA  
Innovation Homes LLC, Ocean Shores, WA

**SPECIALTY CONTRACTORS**

**Northern District**

Bellingham Marine Industries, Inc., Ferndale, WA  
Full Service Electric LLC, Lynnwood, WA

**Seattle District**

ACCO Engineered Systems, Inc., Seattle, WA  
Aries Building Systems, Bellevue, WA  
Hermanson Company, LLP, Kent, WA  
Holaday Parks, INC., WA

**Southern District**

Advanced Government Services, Inc., WA  
Barry Civil Construction, Inc, Spanaway, WA  
Cavalry Mechanical, Spanaway, WA  
Robison Plumbing Service Inc, Bremerton, WA

**YOUNG CONSTRUCTOR**

Jennifer Frey  
Sazan Environmental Services  
206.267.1700

Jonathan Petruck  
Recent Graduate – Edmonds Community College/Construction Management Curriculum  
516.998.5388

**COMPANY NAME & DISTRICT CHANGE**

U.S. Healthworks Occupational Clinic has changed the company name to Concentra Urgent Care and moved office from the Southern district to Seattle district

**COMPANIES NOT RENEWING MEMBERSHIP**

**Associates**

QCC Quality Controls Corporation – Northern – no reason  
BakerCorp – Seattle – Acquired by United Rentals  
Dodge Data & Analytics – Seattle – No reason  
Dorsey & Whitney LLP - Seattle - no interest in continuing  
EDGEWOOD Seattle Addiction Services – Seattle - Only joins if renting Conference Center  
Forensic Analytical Consulting Services – Seattle – Primary contact left the company  
Green & Yalowitz – Seattle - Merging with another company  
Hilti North America – Seattle – Company contacts changed  
InEight-Kiewit – Seattle – Primary contact left company  
IronPlanet, Inc. – Seattle – Primary contact left company  
ModSpace – Seattle – Acquired by WILLSCOT  
Payne West – Seattle – not in budget

Performance Publishing – Seattle – Owner retired  
Plangrid – Seattle – staffing change  
SharkBite – Seattle – No reason  
View Dynamic Glass – Seattle - Primary contact left company  
Faceplant, PLLC – Southern – Business closed in WA State  
GTM Transformations LLC – Southern - Not in budget  
Power-Glass Inc., DBA Proglass Inc. – Southern – dropped AGC Health Plan  
ProBuild – Southern – No reason  
Servco Pacific Insurance – Southern – sold to Brown & Brown

TEMP-AIR, Inc. – Southern – Acquired by Sunbelt Rentals

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**General Contractors**

Goodnight Construction, Inc. – Northern – dropped AGC Health Plan  
Mietzner Home Builders, LLC – Northern - dropped AGC Health Plan

**Specialty Contractors**

TD Excavating LLC – Central - dropped AGC Health Plan  
Gale Contractor Services – Northern – Primary contact left company  
Partition Systems, Inc. – Northern – Business closed  
Signs Now Washington – Northern – No reason

Balfour Beatty Infrastructure, Inc. – Seattle – no work in WA State  
Luke Electric LLC – Seattle- dropped AGC Health Plan  
Rognlin's, Inc. – Southern – Not eligible for Retro

KD&S Environmental, Inc. – Southern – dropped AGC Health Plan  
RedRock Resurfacing, a Laramore Enterprises Company – Southern – dropped AGC Health Plan

**The following are member companies who have not paid their 2019 dues. If not paid by the April 15<sup>th</sup> deadline, per the AGC bylaws, they will become members not-in-good-standing and will be expelled from membership:**

**ASSOCIATE**

Central PreMix Concrete Company - Central  
Altus Traffic Management - Seattle  
Brown & Brown of Washington, Inc. - Seattle  
Capital One - Seattle  
Cascade Trench Safety - Seattle  
CNA - Seattle  
Coast Crane Company - Seattle  
Davis Wright Tremaine - Seattle

Lane Powell, PC - Seattle  
Signature Financial - Seattle  
Sologic, LLC - Seattle  
StrataCore - Seattle  
Uneath - Seattle  
Vimocity - Seattle  
Watt, Tieder, Hoffar & Fitzgerald, L.L.P. - Seattle  
McGavick Graves, P.S., Law Firm - Southern

**GENERAL CONTRACTOR**

Alegis Enterprises, Inc. - Seattle  
Myers and Sons Construction, LP - Seattle  
RELIABLE DYNAMICS LLC - Seattle

SKANSKA USA - Seattle  
SNC-Lavalin Constructors, Inc. – Seattle

**SPECIALTY CONTRACTOR**

Crux Diving Inc - Seattle  
Garner Construction WBE, Inc. - Seattle  
B&G Ford Construction LLC. - Southern

Parshall and Associates, LLC; DBA HCP Development, LLC - Southern

**ORAL REPORTS**

**January Financials** - CFO Kelly Barber reviewed the January financials. As of January 31, 2019, the preliminary Net Operating Income equaled \$1.805M vs. a year-to-date budget NOI of \$1.549M creating a favorable year-to-date total budget variance of \$255K.

The year-to-date positive revenue variance of \$177K combined with the positive expense variance of \$78K produced the total favorable year-to-date budget variance of \$255K.

The AGC Building occupancy rate for office space was 100% as of January 31, 2019. The AGC Building occupancy rate for office/retail space was 37% as of January 31, 2019.

**Action: It was moved (Stephens), seconded (Kelley), and carried to accept the January financials as presented.**

CLC Update – Trustees JB Gibson and Patrick McQueen updated the Board on upcoming CLC activities:

- CLC Social: “Lumberjack Challenge” at Axe Kickers, 4/18, 4 PM
- CLC Event: “The Future is Better Than You Think, 5/15, 5:15 PM

AGC Education Foundation Orientation – Executive Director Diane Kocer oriented the Board on the AGC Education Foundation’s purpose.

She explained that the Foundation has taken the lead on Core Plus Construction training, a statewide curriculum for Washington State high schools, by working with industry partners, organizations and high schools through various grant programs. This program should launch in 2019-2020.

Kocer reported that in 2014 the Education Foundation and AGC of Washington renewed its partnering agreement; 1<sup>st</sup> VP Curt Gimmestad serves on the Foundation’s Board.

Kocer advised that 1976 past president (and 1965 Mt. Pacific Chapter) and long-time Foundation supporter Allan Osberg recently passed away.

President’s Report – President Mayo reported on the following:

1. AGCA Convention – Workforce Development and Diversity continue to be prominent issues; the gridlock in Washington DC continues; two significant speakers: Shawn Achor, a positive psychology expert who stressed focusing on getting culture to a happier focus and being more positive; and, Curt Steinhorst, author and generational expert who recommended being aware of the effect of technology on our culture, being careful it does not become a detriment.

2<sup>nd</sup> VP Dawn Stephens reported on her attendance at the AGCA Convention as a member of the AGCA Board of Directors. It was reported that via Facebook, AGCA is planning targeted marketing to smaller companies regarding the value of membership.

2. June 7 Board Retreat – A draft agenda is being prepared; recommended discussion items should be directed to Dave D’Hondt or Dani Tijan.
3. CFO Kelly Barber was recognized with a plaque and pin for his 15 years’ service to AGC.
4. Future Board meetings will include two oral committee reports at each meeting.
5. Recommendation to continue supporting Canine Warrior.

Executive Vice President’s Report – Dave D’Hondt gave updated reports:

1. Prevailing Wage – nothing new to report.
2. PLA’s – nothing new to report.

## **INTERACTIVE DISCUSSION / ACTION**

GAC Legislative Update – Chief Lobbyist Jerry VanderWood gave an updated GAC report, that included:

- Operating budget and tax proposals
- Capital budget and tax proposals; good per VanderWood
- Transportation budgets with no tax increases; good per VanderWood
- Successfully killed bills: SHB 1395; SB 5457; 2SHB 1965; 2SHB 1514; SSB 1515
- Bad bills still alive: E2SSB 5116, 100% clean energy; HB 2148, data centers; 2SHB 1110, low carbon fuel standard; ESSB 5035, increasing prevailing wage violation penalties.
- Good bills still alive: SB5970, 5971, 5972, Steve Hobbs’ \$15B transportation package; SSB 1295, removing limitations on design-build projects between \$2M and \$10M; SSB 1290, expedited process for voluntary clean-up of contaminated sites; HB 1424/SB 5069, allow course equivalencies for skill center, core-plus programs; SB 5327/HB 1336, Career Connect to create regional approaches to bring awareness and expansion of workforce development programs for high schools.
- Good bills that died: HB 1576 and SB 5219, condo liability reform bills.

- House operating budget includes funds for AGCEF's Core Plus construction program; Senate does not. Connected learning and similar apprentice expansion efforts are caught up in tax and fund diversion controversies.

Safety App – Safety Director Mandi Kime reviewed AGC of Washington's safety app, which has been available to members for one year; 28 companies are currently using it. Kime advised that members have a 6 mos. free trial period. Included in the app are: over 1,000 toolbox topics, site and equipment inspection checklists, ability to report accidents and near misses, track training records, see all content from your phone, tablet and PC in real time, etc. For more information, go to [www.agcwa.com/SafetyApp](http://www.agcwa.com/SafetyApp).

AGCA Clowder – D'Hondt reported on AGC of America's new app, Clowder, which connects members on the national and local chapter levels. Key features include: iOS and Android, web-based, member directory, push notifications, events, newsfeed, sponsorships, forums, messaging, etc. D'Hondt stated that AGC of Washington would like to join Clowder.

**Action: It was moved (Stephens), seconded (Davis), and carried for AGC of Washington to purchase the Clowder App for \$6k if compatible with our system; monies to come from the Board Contingency Fund.**

Dark Kitchens – D'Hondt reported that Republic Parking has been purchased by ParkJockey, and the new owners will be presenting a proposal soon for a new type of virtual kitchen (housed in shipping containers) that could be placed in several tandem parking spots near the Modified Duty Resource Center (upper lot); each container kitchen would represent a number of local restaurants, and food deliveries would occur via GrubHub, UberEATS, etc.

## **OTHER BUSINESS**

PLA's – Past President Frank Imhof recommended AGC of Washington advertise its position on government-mandated PLA's with a bullet list of why they are bad for our industry (consider a different entity carrying this message). Considerable discussion followed regarding the pro's and con's of doing so at this time while AGC of Washington awaits a review of its NLRB Complaint.

**Action: It was the consensus of the group to discuss this issue with our attorney and to come back to the Board with counsel's opinion.**

Whatcom County Apprentice percentages – Imhof reported that Whatcom County is attempting to push penalties for companies not having 15% apprentices on construction projects over \$1M. It was noted that D'Hondt will attend a County Council Mtg. before May to review with Whatcom County Council members the state's goal of a 15% apprenticeship quota that has been negotiated with WSDOT and to suggest Whatcom County utilize this goal, phasing it in, rather than their current idea.

### Announcements:

- April 23 Seattle District Membership Breakfast, Emerald Room, 7 AM
- May 1 Southern District Dinner Meeting, Tacoma Country Club, 5 PM
- May 7 Seattle District Quarterly Social, Pyramid Brewery, 5 PM
- May 15 Everett Membership Lunch Mtg., 11:30 – 1 PM, Delta Hotels by Marriott
- May 16 Bellingham Membership Breakfast Mtg., Bellingham Golf & Country Club, 7:30 AM  
Build Washington Awards Dinner, Museum of Flight, 5 PM
- May 20 Seattle District Golf Tournament, Inglewood Golf & Country Club
- June 7 Board Retreat, AGC Conference Center, 8:30 AM – 3:30 PM
- June 14 Seattle Group Retro Refund Breakfast, Hilton Double Tree, 7:30 AM  
Central District Golf Tournament, Apple Tree Golf Resort, Yakima

## **ADJOURN**

There being no further business, the meeting adjourned at 1:30 PM.