

**Associated General Contractors of Washington**  
**Cash Flow Statement**  
**For the 4 Month(s) ending 04/30/2016**

	<b>Unaudited</b>
<b>Changes in Net Assets</b>	<b>1,325,654</b>
<b>Adjustments to Changes in Net Assets to Cash Provided by Operating Activities</b>	
Depreciation	193,417
(Gain) Loss on Disposal of Property	-
(Gain) Loss on Sales of Investments	(35,638)
(Gain) Loss on Investments @ Market	28,052
<b>(Increase) / Decrease in accounts:</b>	
Accounts Receivable	241,675
Prepaid Expenses and Other Assets	(58,653)
<b>Increase / (Decrease) in accounts:</b>	
Accounts Payable	(257,107)
Accrued Expenses	(1,317)
Tenant Deposits	(6,422)
Deferred Income	(1,203,314)
<b>Net Cash Provided / (Used) by Operating Activities</b>	<b>226,347</b>
<b>Cash Flow From Investing Activities:</b>	
Purchase of Long Term Investment	(314,746)
Leasehold Improvements - Seattle Bldg	(178,111)
Capital Improvements on Seattle Bldg	(49,664)
Capital Improvements on Marina	-
Purchase of property, equipment and automobile	(54,489)
<b>Net Cash Provided / (Used) by Investing Activities</b>	<b>(597,010)</b>
<b>Cash Flow from Financing Activities:</b>	
Current Long Term Debt	(1,619)
Long Term Debt / Loan Payments	(438)
<b>Net Cash Provided / (Used) by Financing Activities</b>	<b>(2,058)</b>
Net Increase (Decrease) in Cash	(372,720)
Cash, Beginning of Year	3,227,186
Cash Equivalents Beginning of Year	173,631
Total Cash and Cash Equivalents, Beginning of Year	3,400,816
<b>Cash, End of Period</b>	<b>2,975,284</b>
<b>Cash Equivalents, End of Period</b>	<b>52,812</b>
<b>Total Cash and Cash Equivalents, End of Period</b>	<b>3,028,096</b>

Associated General Contractors of Washington

(INTERNAL REPORT)

04/30/2016

**Schedule of Reserve Funds**

	Balance
Operations	840,000
Plant & Equipment	2,060,000
Special Projects	100,000
	3,000,000
<b>Seattle Building Savings Account</b>	<b>601,213</b>

**\*\* Statement of Capital Expenditures**

(\* Designed for Budget Monitoring Purposes)

		2016	Balance	
	04/30/2016	Approved Budget	Remaining	
Computer Hardware/Software	1513-10-000	45,444	60,000	14,556
Member Services Database	1514-10-036	1,200	20,000	18,800
SEA Bldg - Tenant Improvements	1550-50-000	178,111	170,000	(8,111)
SEA Bldg - Capital Improvements	1551-50-000	49,664	388,000	338,336
SEA Bldg - Lease Commissions	1402-50-050	33,415	80,000	46,585
Seattle Marina	1575-75-000	-	-	-
		<b>315,679</b>	<b>718,000</b>	<b>402,321</b>

**General Asset Capitalization Policy**

- computer hardware, software, office equipment, and furniture with useful life of at least one year and \$2,000 or more must be capitalized
- capital assets for properties must be at least \$5,000 to be capitalized
- depreciation expense per year is based on estimated useful life
- depreciation expense may be prorated in the 1st year of a new purchase

**Schedule of Depreciation Expenses**

		Actual	04/30/2016 Budget	Variance
Seattle District Office	6950-12-000	29	29	-
Southern District Office	6950-14-000	396	396	-
Technology	6950-17-000	8,538	9,998	1,460
Administration	6950-18-000	4,033	3,846	(187)
Accounting	6950-19-000	378	378	-
State Government	6950-30-000	4,935	4,935	-
Labor Relations	6950-34-000	43	43	-
Membership	6950-36-000	6,755	6,801	45
Safety	6950-42-000	2,955	2,955	-
Northern District	6950-46-000	256	154	(103)
Central District	6950-48-000	137	137	-
Seattle Building	6950-50-000	132,558	134,904	2,346
Seattle Marina	6950-75-000	18,833	18,680	(153)
Fife Building	6950-85-000	13,570	13,570	-
		<b>193,417</b>	<b>196,825</b>	<b>3,408</b>

**Board Contingency Expenses:**

	YTD 04/30/2016	2016 Approved Board Contingency	Balance Remaining Board Contingency
AGC National - Executive Board Meetings		1,677	
Center for Women and Democracy Mansion Event		5,000	
Airport Master Plan Contribution		10,000	
Construction Stormwater General Permit		3,965	
	<b>50,000</b>	<b>20,642</b>	<b>29,358</b>

**Associated General Contractors of Washington**  
**Unaudited Statement of Activities by Cost Center**  
**For the 4 Month(s) ending 04/30/2016**

**YTD**

	REVENUE			EXPENSES			REVENUE OVER EXPENSES		
	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR
<b>I. Building &amp; Properties:</b>									
a) Seattle Building	1,085,339	1,099,254	(13,915)	575,114	627,236	(52,122)	510,225	472,018	38,207
b) Seattle Marina	247,625	232,856	14,769	164,280	182,090	(17,810)	83,345	50,766	32,579
c) Fife Building	16,832	16,832	0	48,610	51,595	(2,985)	(31,778)	(34,763)	2,985
<b>Total Building &amp; Properties</b>	<b>1,349,795</b>	<b>1,348,942</b>	<b>854</b>	<b>788,003</b>	<b>860,920</b>	<b>(72,917)</b>	<b>561,792</b>	<b>488,021</b>	<b>73,771</b>
<b>II. Association:</b>									
<b>1. Financial Assets</b>	0	0	0	0	0	0	0	0	0
<b>2. Admin. &amp; Management</b>									
a) Board of Trustees	0	0	0	37,975	44,765	(6,790)	(37,975)	(44,765)	6,790
b) Technology	0	0	0	50,142	62,205	(12,063)	(50,142)	(62,205)	12,063
c) Administration	15,575	12,940	2,635	126,199	123,343	2,857	(110,624)	(110,403)	(221)
d) Accounting	9,815	9,510	305	74,902	77,227	(2,324)	(65,087)	(67,717)	2,630
	25,391	22,450	2,941	289,219	307,539	(18,321)	(263,828)	(285,089)	21,261
<b>3. Member Services</b>									
a) Communications	9,150	2,333	6,817	66,485	71,313	(4,827)	(57,335)	(68,980)	11,644
b) Meetings & Events	0	0	0	19,285	51,200	(31,915)	(19,285)	(51,200)	31,915
c) Special Events	130,305	108,000	22,305	124,471	119,164	5,306	5,835	(11,164)	16,999
d) Member Service	1,726,268	1,722,000	4,268	53,694	53,455	239	1,672,574	1,668,545	4,029
e) Future Leadership Forum	1,800	4,000	(2,200)	21,924	59,882	(37,958)	(20,124)	(55,882)	35,758
	1,867,523	1,836,333	31,189	285,859	355,014	(69,155)	1,581,664	1,481,320	100,344
<b>4. Education &amp; Training Service</b>									
a) Workforce Development	0	0	0	61,739	74,476	(12,736)	(61,739)	(74,476)	12,736
b) Safety	29,855	26,450	3,405	133,936	151,246	(17,310)	(104,081)	(124,796)	20,715
c) Group Retro	537,576	505,920	31,656	537,576	505,920	31,656	0	0	0
	567,431	532,370	35,061	733,252	731,642	1,610	(165,820)	(199,272)	33,451
<b>5. Government Relations</b>									
a) Government Affairs Council	10,075	7,000	3,075	156,843	169,479	(12,636)	(146,768)	(162,479)	15,711
b) Build-Pac	0	0	0	10,238	10,792	(554)	(10,238)	(10,792)	554
c) AGC - Federal Facilities	0	0	0	1,238	1,601	(364)	(1,238)	(1,601)	364
	10,075	7,000	3,075	168,318	181,873	(13,554)	(158,243)	(174,873)	16,629
<b>6. Industry Relations</b>									
a) Labor	0	0	0	77,814	81,336	(3,522)	(77,814)	(81,336)	3,522
b) Open Shop	0	0	0	5,135	6,696	(1,562)	(5,135)	(6,696)	1,562
	0	0	0	82,952	88,033	(5,080)	(82,952)	(88,033)	5,080
<b>7. Districts</b>									
a) Seattle District	55,485	52,800	2,685	57,590	74,523	(16,933)	(2,105)	(21,723)	19,618
b) Southern District	10,850	9,000	1,850	78,740	88,286	(9,546)	(67,890)	(79,286)	11,396
c) Northern District	0	0	0	39,166	39,514	(348)	(39,166)	(39,514)	348
d) Central WA District	465	900	(435)	42,682	46,407	(3,726)	(42,217)	(45,507)	3,291
	66,800	62,700	4,100	218,178	248,730	(30,553)	(151,378)	(186,030)	34,653
<b>Total Association</b>	<b>2,537,219</b>	<b>2,460,853</b>	<b>76,366</b>	<b>1,777,778</b>	<b>1,912,831</b>	<b>(135,053)</b>	<b>759,442</b>	<b>548,023</b>	<b>211,419</b>
<b>Total of Assoc. &amp; Prop</b>	<b>3,887,015</b>	<b>3,809,795</b>	<b>77,220</b>	<b>2,565,781</b>	<b>2,773,751</b>	<b>(207,970)</b>	<b>1,321,234</b>	<b>1,036,044</b>	<b>285,190</b>
Non-Operating Income (Loss)	7,586	8,000	(414)	3,166	3,000	166	4,420	5,000	(580)
<b>Grand Total</b>	<b>3,894,601</b>	<b>3,817,795</b>	<b>76,806</b>	<b>2,568,947</b>	<b>2,776,751</b>	<b>(207,804)</b>	<b>1,325,654</b>	<b>1,041,044</b>	<b>284,610</b>

**Associated General Contractors of Washington**  
**Unaudited Statement of Activities by Cost Center**  
**For the Month ending 04/30/2016**

**MTD**

	REVENUE			EXPENSES			REVENUE OVER EXPENSE		
	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR
<b>I. Building &amp; Properties:</b>									
a) Seattle Building	284,400	269,098	15,302	111,191	127,999	(16,808)	173,209	141,099	32,110
b) Seattle Marina	62,450	58,224	4,226	49,707	51,444	(1,737)	12,743	6,780	5,963
c) Fife Building	4,208	4,208	0	6,566	6,735	(169)	(2,358)	(2,527)	169
<b>Total Building &amp; Properties</b>	<b>351,058</b>	<b>331,530</b>	<b>19,528</b>	<b>167,464</b>	<b>186,178</b>	<b>(18,714)</b>	<b>183,594</b>	<b>145,353</b>	<b>38,242</b>
<b>II. Association:</b>									
<b>1. Financial Assets</b>	0	0	0	0	0	0	0	0	0
<b>2. Admin. &amp; Management</b>									
a) Board of Trustees	0	0	0	7,819	19,304	(11,485)	(7,819)	(19,304)	11,485
b) Technology	0	0	0	17,281	13,814	3,468	(17,281)	(13,814)	(3,468)
c) Administration	3,187	9,720	(6,533)	25,611	25,236	375	(22,424)	(15,516)	(6,908)
d) Accounting	0	0	0	15,478	17,670	(2,192)	(15,478)	(17,670)	2,192
	3,187	9,720	(6,533)	66,189	76,024	(9,834)	(63,002)	(66,304)	3,302
<b>3. Member Services</b>									
a) Communications	5,300	583	4,717	14,535	21,103	(6,568)	(9,235)	(20,520)	11,285
b) Meetings & Events	0	0	0	8,087	13,750	(5,663)	(8,087)	(13,750)	5,663
c) Special Events	21,775	0	21,775	15,251	2,929	12,323	6,524	(2,929)	9,452
d) Member Service	15,516	18,050	(2,534)	13,130	13,264	(134)	2,386	4,786	(2,400)
e) Future Leadership Forum	800	1,000	(200)	7,351	6,221	1,130	(6,551)	(5,221)	(1,330)
	43,391	19,633	23,758	58,354	57,266	1,088	(14,963)	(37,633)	22,670
<b>4. Education &amp; Training Service</b>									
a) Workforce Development	0	0	0	12,606	14,869	(2,263)	(12,606)	(14,869)	2,263
b) Safety	11,614	10,050	1,564	29,176	32,890	(3,715)	(17,562)	(22,840)	5,279
c) Group Retro	207,576	126,480	81,096	207,576	126,480	81,096	0	0	0
	219,190	136,530	82,660	249,358	174,239	75,118	(30,168)	(37,709)	7,542
<b>5. Government Relations</b>									
a) Government Affairs Council	0	0	0	32,198	33,032	(834)	(32,198)	(33,032)	834
b) Build-Pac	0	0	0	4,490	4,573	(83)	(4,490)	(4,573)	83
c) AGC - Federal Facilities	0	0	0	309	400	(92)	(309)	(400)	92
	0	0	0	36,997	38,005	(1,008)	(36,997)	(38,005)	1,008
<b>6. Industry Relations</b>									
a) Labor	0	0	0	19,711	20,184	(473)	(19,711)	(20,184)	473
b) Open Shop	0	0	0	1,651	2,218	(567)	(1,651)	(2,218)	567
	0	0	0	21,362	22,402	(1,040)	(21,362)	(22,402)	1,040
<b>7. Districts</b>									
a) Seattle District	28,225	47,200	(18,975)	13,534	18,812	(5,278)	14,691	28,388	(13,697)
b) Southern District	4,300	3,000	1,300	21,066	23,347	(2,280)	(16,766)	(20,347)	3,580
c) Northern District	0	0	0	10,227	9,948	279	(10,227)	(9,948)	(279)
d) Central WA District	375	400	(25)	10,910	11,719	(808)	(10,535)	(11,319)	783
	32,900	50,600	(17,700)	55,737	63,826	(8,088)	(22,837)	(13,226)	(9,612)
<b>Total Association</b>	<b>298,668</b>	<b>216,483</b>	<b>82,185</b>	<b>487,996</b>	<b>431,761</b>	<b>56,235</b>	<b>(189,328)</b>	<b>(215,278)</b>	<b>25,950</b>
<b>Total of Assoc. &amp; Prop</b>	<b>649,726</b>	<b>548,013</b>	<b>101,713</b>	<b>655,460</b>	<b>617,939</b>	<b>37,521</b>	<b>(5,734)</b>	<b>(69,925)</b>	<b>64,191</b>
Non-Operating Income (Loss)	1,945	2,000	(55)	3,166	0	3,166	(1,221)	2,000	(3,221)
<b>Grand Total</b>	<b>651,671</b>	<b>550,013</b>	<b>101,657</b>	<b>658,626</b>	<b>617,939</b>	<b>40,687</b>	<b>(6,956)</b>	<b>(67,925)</b>	<b>60,970</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**CONSOLIDATED**  
**For the 4 Month(s) ending 04/30/2016**

	<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Retro Plan Income	207,576	126,480	537,576	505,920	31,656	1,742,760	1,205,184
Retro Exp Gross	(207,576)	(126,480)	(537,576)	(505,920)	(31,656)	(1,517,760)	(980,184)
Net Retro Income	0	0	0	0	0	225,000	225,000
Membership Dues	15,516	18,050	1,726,268	1,722,000	4,268	1,725,000	(1,268)
Program / Grant Revenue	15,427	18,983	68,070	56,533	11,537	163,525	95,455
Event Revenue	60,115	52,900	195,130	166,550	28,580	283,700	88,570
Building / Retail Rent	258,855	252,805	993,190	1,014,042	(20,852)	3,010,185	2,016,995
Other Rent Revenue	85,729	72,100	329,237	308,400	20,837	950,000	620,763
Other Revenue / CAM	6,474	6,625	27,319	26,500	819	79,500	52,181
Misc Income	34	70	10,225	9,850	375	16,410	6,185
<b>Total Revenue</b>	<b>442,150</b>	<b>421,533</b>	<b>3,349,439</b>	<b>3,303,875</b>	<b>45,564</b>	<b>6,453,320</b>	<b>3,103,881</b>
Salaries	169,047	165,266	692,087	684,315	7,773	2,185,344	1,493,256
Payroll Burden Taxes and Benefits	49,413	53,544	205,049	214,175	(9,126)	642,524	437,475
Auto Expense / Corporate Travel	1,771	2,389	7,299	12,741	(5,442)	38,888	31,589
Miscellaneous Meetings	10,285	20,179	28,308	68,792	(40,484)	134,890	106,582
Consultant Fees	719	11,675	23,461	34,025	(10,564)	69,100	45,639
Office Expense	4,577	5,229	18,575	24,914	(6,339)	78,810	60,235
Membership Dues/Donations	14,540	14,920	58,048	77,140	(19,092)	227,950	169,902
Rent	4,943	5,621	21,172	22,242	(1,070)	66,804	45,632
Technology Expense	13,065	9,740	32,998	44,110	(11,112)	80,080	47,082
Phone Expense	1,737	3,026	8,386	11,014	(2,628)	32,242	23,856
Program/Grant Expense	8,378	16,505	54,565	83,295	(28,730)	146,537	91,972
Membership Promotion	8,195	18,892	49,047	66,718	(17,671)	208,454	159,407
Event Expense	14,806	2,925	120,481	134,900	(14,419)	356,153	235,672
Insurance/Tax/Training	919	6,575	23,795	35,750	(11,955)	79,100	55,305
Building / Marina Expense	91,629	100,259	469,485	534,845	(65,359)	1,270,469	800,984
Leasing Comm. Amort.	5,508	5,508	22,031	22,031	(0)	66,092	44,062
Depreciation	48,354	49,206	193,417	196,825	(3,408)	590,475	397,058
<b>Total Expenses</b>	<b>447,884</b>	<b>491,459</b>	<b>2,028,205</b>	<b>2,267,831</b>	<b>(239,626)</b>	<b>6,273,912</b>	<b>4,245,707</b>
<b>Net Operating Income (Loss)</b>	<b>(5,734)</b>	<b>(69,925)</b>	<b>1,321,234</b>	<b>1,036,044</b>	<b>285,190</b>	<b>179,408</b>	<b>(1,141,826)</b>
LT Inv - Dividends/Interest	2,546	2,000	7,981	8,000	(19)	24,000	16,019
LT Inv - Net Gain (Loss)	(601)	0	(395)	0	(395)	0	395
Investment Consultant Fee	(3,166)	0	(3,166)	(3,000)	(166)	(12,000)	(8,834)
<b>Non-Operating Income (Loss)</b>	<b>(1,221)</b>	<b>2,000</b>	<b>4,420</b>	<b>5,000</b>	<b>(580)</b>	<b>12,000</b>	<b>7,580</b>
Gain / Loss on Disposal of Asset	0	0	0	0	0	0	0
<b>Grand Total</b>	<b>(6,956)</b>	<b>(67,925)</b>	<b>1,325,654</b>	<b>1,041,044</b>	<b>284,610</b>	<b>191,408</b>	<b>(1,134,246)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**ASSOCIATION**  
**For the 4 Month(s) ending 04/30/2016**

	<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Retro Plan Income	207,576	126,480	537,576	505,920	31,656	1,742,760	1,205,184
Retro Exp Gross	(207,576)	(126,480)	(537,576)	(505,920)	(31,656)	(1,517,760)	(980,184)
Net Retro Income	0	0	0	0	0	225,000	225,000
Membership Due	15,516	18,050	1,726,268	1,722,000	4,268	1,725,000	(1,268)
Program / Grant Revenue	15,427	18,983	68,070	56,533	11,537	163,525	95,455
Event Revenue	60,115	52,900	195,130	166,550	28,580	283,700	88,570
Misc Income	34	70	10,175	9,850	325	16,410	6,235
<b>Total Revenue</b>	<b>91,092</b>	<b>90,003</b>	<b>1,999,643</b>	<b>1,954,933</b>	<b>44,710</b>	<b>2,413,635</b>	<b>413,992</b>
Salaries	146,920	143,140	601,953	595,810	6,143	1,893,919	1,291,967
Payroll Burden Taxes and Benefits	42,453	46,422	176,590	185,689	(9,098)	557,066	380,476
Auto Expense / Corporate Travel	1,771	2,389	7,299	12,741	(5,442)	38,888	31,589
Miscellaneous Meetings	10,285	20,179	28,308	68,792	(40,484)	134,890	106,582
Consultant Fees	719	2,300	10,528	14,125	(3,597)	45,225	34,697
Office Expense	4,577	5,229	18,575	24,914	(6,339)	78,810	60,235
Membership Dues/Donations	14,540	14,920	58,048	77,140	(19,092)	227,950	169,902
Rent	4,943	5,621	21,172	22,242	(1,070)	66,804	45,632
Technology Expense	13,065	9,740	32,998	44,110	(11,112)	80,080	47,082
Phone Expense	1,737	3,026	8,386	11,014	(2,628)	32,242	23,856
Program/Grant Expense	8,378	16,505	54,565	83,295	(28,730)	146,537	91,972
Membership Promotion	8,195	18,892	49,047	66,718	(17,671)	208,454	159,407
Event Expense	14,806	2,925	120,481	134,900	(14,419)	356,153	235,672
Insurance/Tax/Training	919	6,575	23,795	35,750	(11,955)	79,100	55,305
Depreciation	7,114	7,418	28,456	29,671	(1,215)	89,014	60,558
<b>Total Expenses</b>	<b>280,420</b>	<b>305,281</b>	<b>1,240,202</b>	<b>1,406,911</b>	<b>(166,709)</b>	<b>4,035,132</b>	<b>2,794,930</b>
<b>Net Operating Income (Loss)</b>	<b>(189,328)</b>	<b>(215,278)</b>	<b>759,442</b>	<b>548,023</b>	<b>211,419</b>	<b>(1,621,497)</b>	<b>(2,380,939)</b>
Gain / Loss on Disposal of Asset	0	0	0	0	0	0	0
<b>Grand Total</b>	<b>(189,328)</b>	<b>(215,278)</b>	<b>759,442</b>	<b>548,023</b>	<b>211,419</b>	<b>(1,621,497)</b>	<b>(2,380,939)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**BUILDING & MARINA**  
For the 4 Month(s) ending 04/30/2016

	APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Building / Retail Rent	258,855	252,805	993,190	1,014,042	(20,852)	3,010,185	2,016,995
Other Rent Revenue	85,729	72,100	329,237	308,400	20,837	950,000	620,763
Other Revenue / CAM	6,474	6,625	27,369	26,500	869	79,500	52,131
<b>Total Revenue</b>	<b>351,058</b>	<b>331,530</b>	<b>1,349,795</b>	<b>1,348,942</b>	<b>854</b>	<b>4,039,685</b>	<b>2,689,889</b>
Salaries	22,127	22,126	90,135	88,505	1,630	291,424	201,290
Payroll Burden Taxes & Benefits	6,960	7,122	28,459	28,486	(27)	85,458	56,999
Consultant Fees	-	9,375	12,933	19,900	(6,967)	23,875	10,942
Building / Marina Expense	91,629	100,259	469,485	534,845	(65,359)	1,270,469	800,984
Leasing Comm. Amort.	5,508	5,508	22,031	22,031	(0)	66,092	44,062
Depreciation	41,240	41,788	164,961	167,154	(2,193)	501,462	336,500
<b>Total Expenses</b>	<b>167,464</b>	<b>186,178</b>	<b>788,003</b>	<b>860,920</b>	<b>(72,917)</b>	<b>2,238,780</b>	<b>1,450,777</b>
Gain / Loss on Disposal of Asset	-	-	-	-	-	-	-
<b>Net Operating Income (Loss)</b>	<b>183,594</b>	<b>145,353</b>	<b>561,792</b>	<b>488,021</b>	<b>73,771</b>	<b>1,800,905</b>	<b>1,239,113</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**SEATTLE BUILDING**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Building Rent - Seattle	4700-50-000	208,415	202,365	792,060	812,322	(20,262)	2,404,735	1,612,675
Parking Lot Income	4701-50-000	29,654	20,000	107,306	100,000	7,306	325,000	217,694
Operating Expense Reimb - Seattle Building	4702-50-000	4,483	5,000	18,735	20,000	(1,265)	60,000	41,265
Retail Rents	4703-50-000	41,683	41,683	166,732	166,732	0	500,196	333,464
Other Rental Income	4704-50-000	74	0	249	0	249	0	(249)
Late Fee Income:BLDG	4705-50-000	0	0	0	0	0	0	0
ATM Rental Income	4706-50-000	91	50	208	200	8	600	392
Misc Income - Bldg	4900-50-000	0	0	50	0	50	0	(50)
<b>Total Revenue</b>		<b>284,400</b>	<b>269,098</b>	<b>1,085,339</b>	<b>1,099,254</b>	<b>(13,915)</b>	<b>3,290,531</b>	<b>2,205,192</b>
Salaries	5010-50-000	12,929	12,928	52,908	51,714	1,194	155,141	102,233
Payroll Taxes	5020-50-052	1,251	1,180	5,126	4,721	405	14,162	9,036
Health/Security/LTD	5020-50-070	1,721	1,634	6,883	6,536	347	19,609	12,726
Pension	5020-50-139	1,288	1,230	5,440	4,920	520	14,759	9,319
Incentive Compensation	5010-50-058	0	0	0	0	0	14,545	14,545
Legal / Professional	5040-50-060	0	0	0	1,000	(1,000)	4,000	4,000
Audit	5040-50-076	0	9,375	7,404	9,375	(1,971)	9,375	1,971
Roof Repairs & Maint-Gen	6020-50-300	2,521	0	2,521	0	2,521	2,525	4
Pkg Lot Rep & Maint-Gen	6035-50-300	214	0	812	400	412	400	(412)
Snow Removal	6036-50-300	0	0	0	4,470	(4,470)	4,470	4,470
HVAC Contr Serv & Per-Off	6040-50-100	0	5,070	5,164	10,140	(4,976)	20,280	15,116
HVAC Contr Serv & Per-Gen	6040-50-300	1,511	1,535	3,774	3,070	704	6,140	2,366
HVAC Repairs & Maint-Off	6045-50-100	1,182	1,000	11,305	14,555	(3,250)	24,215	12,910
HVAC R & M- Conference Room	6045-50-300	0	500	0	1,000	(1,000)	2,000	2,000
Elev Contr Serv & Per-Off	6050-50-100	1,207	1,185	4,829	4,740	89	14,460	9,631
Elevator Rep & Maint-Off	6055-50-100	0	0	0	200	(200)	2,270	2,270
Electrical Rep & Supp-Off	6060-50-100	211	920	997	3,620	(2,623)	10,455	9,458
Plumbing Rep & Supp-Off	6070-50-100	3,868	500	7,765	2,000	5,765	6,900	(865)
Fire / Life / Safety-Gen	6080-50-300	49	6,875	6,466	13,560	(7,094)	19,315	12,849
General Repair & Maint-NR (Non-CAM Exp)	6100-50-000	813	500	944	2,000	(1,056)	6,000	5,056
General Rep & Maint-Off	6100-50-100	491	835	2,033	10,490	(8,457)	17,170	15,137
Painting & Decorating-Off	6110-50-100	84	0	84	1,250	(1,166)	1,250	1,166
Locks, Keys & Signage-Off	6120-50-100	214	600	2,001	2,200	(199)	4,450	2,449
Pest Control-Off	6130-50-100	0	57	395	228	167	684	289
Ext Landscaping Serv-Gen	6210-50-300	2,006	1,460	4,736	4,190	546	11,470	6,734
Ext Landscaping Rep-Gen	6220-50-300	0	0	0	155	(155)	310	310
Int Landscaping Serv-Off	6230-50-100	539	540	2,157	2,160	(3)	6,480	4,323
Base Janitorial Contr-Off	6310-50-100	7,921	7,200	31,921	28,800	3,121	86,400	54,479



**Associated General Contractors of Washington**  
**Statement of Operations**  
**SEATTLE BUILDING**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Janitorial-Tenant Share	6310-50-900	178	177	711	708	3	2,124	1,413
Janitorial-Tenant Offset	6310-50-910	(178)	(177)	(711)	(708)	(3)	(2,124)	(1,413)
Janitorial Supplies-Gen	6320-50-300	3,001	1,945	8,916	7,780	1,136	23,340	14,424
Window Cleaning-Off	6330-50-100	150	150	3,095	3,715	(620)	10,395	7,300
Other Janitorial Serv-Off	6380-50-100	700	445	(150)	1,780	(1,930)	5,340	5,490
Other Janitorial Serv-Gen	6380-50-300	425	425	1,700	1,700	0	5,100	3,400
Other Security Serv-Gen	6450-50-300	0	0	0	0	0	3,195	3,195
Electricity-Off	6510-50-100	12,223	9,090	30,087	36,360	(6,273)	109,080	78,993
Water/Sewer-Off	6520-50-100	2,402	2,690	5,466	10,760	(5,294)	32,280	26,814
Water/Sewer-Tenant Share	6520-50-900	1,122	1,225	4,668	4,900	(232)	14,700	10,032
Water/Sewer-Tenant Offset	6520-50-910	(1,122)	(1,225)	(4,668)	(4,900)	232	(14,700)	(10,032)
Gas-Off	6530-50-100	1,921	4,585	12,361	18,340	(5,979)	55,020	42,659
Trash Removal & Recyc-Off	6550-50-100	1,441	2,385	6,035	9,540	(3,505)	28,620	22,585
Marketing & Leasing-NR	6710-50-000	0	100	0	400	(400)	1,200	1,200
Tenant Relations-NR	6720-50-000	564	500	791	1,130	(339)	7,240	6,449
On-Site Costs-Gen	6740-50-300	291	417	2,636	1,667	970	5,000	2,364
Administrative / Office Exp	6780-50-000	0	583	2,864	2,333	530	7,000	4,136
Other Administrative-Gen	6780-50-300	221	667	1,372	2,667	(1,295)	8,000	6,629
Real Estate Taxes-Gen	6810-50-300	0	0	141,026	145,000	(3,974)	290,000	148,974
Personal Property Tax-Gen	6820-50-300	0	0	589	1,000	(411)	1,000	411
Insurance-Gen	6900-50-300	9,528	10,000	39,435	40,000	(565)	120,000	80,565
Interest Expense	6910-50-000	0	0	0	0	0	0	0
Bad Debt: BLDG	6920-50-000	0	0	0	0	0	0	0
Brokers' Commission-Amortizatn	6600-50-000	5,167	5,167	20,667	20,667	(0)	62,000	41,334
Depreciation	6950-50-000	33,140	33,726	132,558	134,904	(2,346)	404,713	272,155
<b>Total Expenses</b>		<b>111,191</b>	<b>127,999</b>	<b>575,114</b>	<b>627,236</b>	<b>(52,122)</b>	<b>1,657,758</b>	<b>1,082,644</b>
<b>Net Income</b>		<b>173,209</b>	<b>141,099</b>	<b>510,225</b>	<b>472,018</b>	<b>38,207</b>	<b>1,632,773</b>	<b>1,122,548</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**SEATTLE MARINA**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR</b>	<b>APR</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>	<b>Annual</b>	<b>Budget</b>
		<b>ACTUAL</b>	<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>Variance</b>	<b>BUDGET</b>	<b>Remaining</b>
Building Rent - Marina Bldg	4700-75-000	4,549	4,549	17,566	18,156	(590)	54,548	36,982
Moorage Rent/A-E Docks	4701-75-000	56,001	52,100	221,682	208,400	13,282	625,000	403,318
Other Income / Service Fee	4702-75-000	350	125	1,327	500	827	1,500	173
Late Fee Income	4705-75-000	0	0	850	0	850	0	(850)
LAB Fee	4707-75-000	1,550	1,450	6,200	5,800	400	17,400	11,200
<b>Total Revenue</b>		<b>62,450</b>	<b>58,224</b>	<b>247,625</b>	<b>232,856</b>	<b>14,769</b>	<b>698,448</b>	<b>450,823</b>
Salaries	5010-75-000	8,552	8,552	34,643	34,208	435	102,624	67,981
Payroll Taxes	5020-75-052	810	819	3,302	3,276	25	9,829	6,528
Health/Security/LTD	5020-75-070	979	1,169	3,915	4,675	(759)	14,025	10,109
Pension	5020-75-139	701	864	2,936	3,456	(520)	10,367	7,431
Incentive Compensation	5010-75-058	0	0	0	0	0	10,455	10,455
Legal-NR	5040-75-060	0	0	0	3,500	(3,500)	3,500	3,500
Audit	5040-75-076	0	0	3,554	4,500	(946)	4,500	946
Covered Moorage - R & M - NR	6020-75-000	0	250	0	250	(250)	1,450	1,450
Electrical Rep & Supp-NR	6060-75-000	0	0	173	0	173	1,150	977
Plumbing Rep & Supp-NR	6070-75-000	0	0	0	855	(855)	2,335	2,335
Fire / Life / Safety-NR	6080-75-000	50	45	(578)	190	(768)	1,810	2,388
General Reprs & Maint-NR	6100-75-000	0	325	0	1,300	(1,300)	5,400	5,400
Painting & Decorating-NR	6110-75-000	0	0	0	200	(200)	1,200	1,200
Locks, Keys & Signage-NR	6120-75-000	0	210	0	840	(840)	2,520	2,520
Base Janitorial Contr-NR	6310-75-000	235	235	940	940	0	2,820	1,880
Janitorial Supplies-NR	6320-75-000	455	125	830	500	330	1,500	670
Other Janitorial Serv-NR	6380-75-000	0	25	0	100	(100)	300	300
Land Lease Payments-NR	6460-75-000	25,019	26,500	50,038	53,000	(2,962)	106,000	55,962
Electricity-NR	6510-75-000	4,959	4,150	19,711	16,600	3,111	49,800	30,089
Electricity-Tenant Offset	6510-75-910	(4,190)	(3,350)	(17,419)	(13,400)	(4,019)	(40,200)	(22,781)
Water & Sewer-NR	6520-75-000	360	340	1,430	1,360	70	4,080	2,650
Water/Sewer-Tenant Offset	6520-75-910	(124)	(235)	(666)	(940)	274	(2,820)	(2,154)
Trash Removal & Recyc-NR	6550-75-000	2,484	1,525	6,249	6,100	149	18,300	12,051
Other Administration-NR	6780-75-000	292	500	576	2,000	(1,424)	6,000	5,424
Real Estate Taxes-NR	6810-75-000	0	0	18,071	21,000	(2,929)	42,000	23,929
Special Assessments-NR	6830-75-000	0	0	0	0	0	0	0
Insurance-NR	6900-75-000	4,417	4,725	17,741	18,900	(1,159)	56,700	38,959
Bad Debt: MARINA	6920-75-000	0	0	0	0	0	0	0
Depreciation	6950-75-000	4,708	4,670	18,833	18,680	153	56,039	37,206
<b>Total Expenses</b>		<b>49,707</b>	<b>51,444</b>	<b>164,280</b>	<b>182,090</b>	<b>(17,810)</b>	<b>471,684</b>	<b>307,404</b>
<b>Net Income</b>		<b>12,743</b>	<b>6,780</b>	<b>83,345</b>	<b>50,766</b>	<b>32,579</b>	<b>226,764</b>	<b>143,419</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**FIFE BUILDING**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Office Rent - Fife Building	4700-85-000	4,208	4,208	16,832	16,832	0	50,706	33,874
Operating Exp Reimbursement - Fife Building	4702-85-000	0	0	0	0	0	0	0
<b>Total Revenue</b>		<b>4,208</b>	<b>4,208</b>	<b>16,832</b>	<b>16,832</b>	<b>0</b>	<b>50,706</b>	<b>33,874</b>
Salaries	5010-85-000	646	646	2,583	2,583	0	7,750	5,167
Payroll Taxes	5020-85-052	56	63	228	252	(25)	757	529
Health/Security/LTD	5020-85-070	97	101	387	403	(16)	1,209	822
Pension	5020-85-139	59	62	242	247	(5)	742	500
Incentive Compensation	5010-85-058	0	0	0	0	0	909	909
Audit	5040-85-076	0	0	1,975	1,525	450	2,500	526
Building Cleaning	6010-85-000	690	690	2,760	2,760	0	8,280	5,520
Supplies & Materials	6270-85-000	0	110	0	220	(220)	440	440
Misc. Building Maintenance	6290-85-000	219	500	875	2,000	(1,125)	5,700	4,825
Fire Alarm System Monitoring	6292-85-000	0	0	14	0	14	1,100	1,086
HVAC Maintenance & Repairs	6400-85-000	0	0	628	600	28	2,400	1,772
Electricity	6510-85-000	255	330	1,100	1,320	(220)	4,000	2,900
Water & Sewer	6520-85-000	498	175	925	700	225	2,100	1,175
Gas	6530-85-000	148	160	492	640	(148)	1,920	1,428
Trash Removal & Recyc	6550-85-000	166	165	497	660	(163)	1,980	1,483
Brokers' Commission - Amort - Fife	6600-85-000	341	341	1,364	1,364	0	4,092	2,728
Real Estate Taxes	6730-85-240	0	0	14,277	16,000	(1,723)	16,000	1,723
Insurance & Bonds	6900-85-000	0	0	6,693	6,750	(57)	6,750	57
Depreciation	6950-85-000	3,392	3,392	13,570	13,570	0	40,709	27,139
<b>Total Expenses</b>		<b>6,566</b>	<b>6,735</b>	<b>48,610</b>	<b>51,595</b>	<b>(2,985)</b>	<b>109,338</b>	<b>60,729</b>
<b>Net Income</b>		<b>(2,358)</b>	<b>(2,527)</b>	<b>(31,778)</b>	<b>(34,763)</b>	<b>2,985</b>	<b>(58,632)</b>	<b>(26,855)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**BOARD OF TRUSTEES**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Salaries	5010-13-000	2,226	2,206	8,903	8,823	80	26,470	17,566
Payroll Taxes	5020-13-052	182	165	815	661	154	1,984	1,169
Health/Security/LTD	5020-13-070	200	207	798	830	(31)	2,489	1,690
Pension	5020-13-139	221	225	898	900	(2)	2,701	1,803
Incentive Compensation	5010-13-058	0	0	0	0	0	1,818	1,818
Officers / Board Meetings	5035-13-056	553	2,000	1,320	3,550	(2,230)	9,000	7,680
Miscellaneous Expense	5035-13-072	472	2,000	3,669	2,800	869	5,900	2,231
Office Expense	5050-13-000	0	0	929	2,200	(1,271)	3,200	2,271
Board Contingency	5120-13-054	3,965	12,500	20,642	25,000	(4,358)	50,000	29,358
<b>Total Expenses</b>		<b>7,819</b>	<b>19,304</b>	<b>37,975</b>	<b>44,765</b>	<b>(6,790)</b>	<b>103,562</b>	<b>65,587</b>
<b>Net Income</b>		<b>(7,819)</b>	<b>(19,304)</b>	<b>(37,975)</b>	<b>(44,765)</b>	<b>6,790</b>	<b>(103,562)</b>	<b>(65,587)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**TECHNOLOGY**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Salaries	5010-17-000	1,943	1,943	7,772	7,772	0	23,315	15,543
Payroll Taxes	5020-17-052	161	168	653	672	(18)	2,015	1,361
Health/Security/LTD	5020-17-070	197	209	788	836	(48)	2,508	1,720
Pension	5020-17-139	187	195	760	778	(18)	2,334	1,575
Incentive Compensation	5010-17-058	0	0	0	0	0	1,818	1,818
Travel	5030-17-000	0	0	0	0	0	0	0
Miscellaneous Meetings	5035-17-072	0	30	117	120	(3)	360	243
Office Exp	5050-17-000	0	20	47	80	(33)	240	193
New Application	5081-17-017	0	0	0	250	(250)	1,000	1,000
Tech Equipment Maint- Parts	5082-17-000	848	3,500	984	7,000	(6,016)	12,500	11,516
Tech Equipment Maint- Parts	5082-17-019	990	0	990	0	990	0	(990)
Tech Equipment Maint- Parts	5082-17-036	0	0	0	0	0	0	0
Professional Service	5083-17-000	0	0	0	0	0	0	0
Professional Service	5083-17-017	4,322	3,000	10,844	12,000	(1,156)	36,000	25,156
Professional Service	5083-17-036	1,500	0	6,000	7,150	(1,150)	7,150	1,150
Professional Service	5083-17-042	0	0	0	0	0	0	0
Cell Phone Exp.	5087-17-000	150	550	640	1,000	(360)	2,400	1,760
New / Renewal Software License Fee	5089-17-017	4,442	1,700	9,892	14,550	(4,658)	15,950	6,058
Virus / Firewall Renewals	5089-17-062	0	0	0	0	0	0	0
Depreciation	6950-17-000	2,134	2,499	8,538	9,998	(1,460)	29,994	21,456
<b>Total Expenses</b>		<b>17,281</b>	<b>13,814</b>	<b>50,142</b>	<b>62,205</b>	<b>(12,063)</b>	<b>137,584</b>	<b>87,442</b>
<b>Net Income</b>		<b>(17,281)</b>	<b>(13,814)</b>	<b>(50,142)</b>	<b>(62,205)</b>	<b>12,063</b>	<b>(137,584)</b>	<b>(87,442)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**ADMINISTRATION**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR</b>	<b>APR</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>	<b>Annual</b>	<b>Budget</b>
		<b>ACTUAL</b>	<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>Variance</b>	<b>BUDGET</b>	<b>Remaining</b>
Conference Center Rental	4100-18-238	(200)	200	750	400	350	900	150
McGraw Hill Affinity Plan	4100-18-303	0	0	0	0	0	0	0
Verizon Affinity Plan - NPP	4100-18-304	0	6,500	8,760	6,500	2,260	26,000	17,240
Enterprise Affinity Plan	4100-18-305	0	0	0	0	0	0	0
Office Depot Affinity Plan	4100-18-310	3,387	3,000	6,026	6,000	26	12,000	5,974
Misc Income	4900-18-194	0	20	40	40	0	100	60
Misc Income/Service	4900-18-195	0	0	0	0	0	0	0
Gain/Loss on Disposal of Asset	4950-18-000	0	0	0	0	0	0	0
<b>Total Revenue</b>		<b>3,187</b>	<b>9,720</b>	<b>15,575</b>	<b>12,940</b>	<b>2,635</b>	<b>39,000</b>	<b>23,425</b>
Salaries	5010-18-000	11,425	12,597	52,932	50,388	2,543	151,165	98,234
Temp Help	5010-18-051	4,717	175	14,105	700	13,405	2,000	(12,105)
Employee Milestone Awards	5010-18-057	0	0	7,424	7,500	(76)	7,500	76
Payroll Taxes	5020-18-052	944	1,033	4,997	4,132	865	12,396	7,399
Health/Security/LTD	5020-18-070	1,160	1,552	6,315	6,208	107	18,625	12,310
Pension	5020-18-139	1,296	1,316	5,335	5,264	71	15,792	10,457
Incentive Compensation	5010-18-058	0	0	0	0	0	13,909	13,909
Auto / Travel Expense	5030-18-000	0	0	23	0	23	0	(23)
Miscellaneous Meetings	5035-18-072	649	416	1,046	1,664	(618)	5,000	3,954
Legal	5040-18-060	0	335	0	1,340	(1,340)	4,000	4,000
Office Exp.	5050-18-000	1,178	1,641	5,155	6,564	(1,409)	22,700	17,545
Office Equipment Lease	5050-18-066	549	205	1,098	820	278	2,460	1,362
Office Equipment Maintenance	5050-18-067	758	699	1,803	2,796	(993)	8,390	6,587
Postage - Administration	5050-18-069	6	35	40	140	(100)	420	380
Parking / Metro	5050-18-071	135	150	574	600	(26)	1,800	1,226
Contract Printing	5050-18-074	0	50	0	200	(200)	600	600
Office Equipment - Interest	5050-18-290	2	20	25	80	(55)	240	215
Membership Dues	5060-18-061	0	0	1,125	1,500	(375)	1,630	505
Subscriptions	5060-18-062	0	0	0	0	0	625	625
Donations/ Memorials	5060-18-063	0	100	0	400	(400)	1,200	1,200
Internet Connection	5085-18-000	280	285	1,120	1,140	(20)	3,420	2,300
Telephone Exp.- Admin.	5086-18-000	479	550	1,916	2,200	(284)	6,600	4,684
Cell Phone Exp.- Admin.	5087-18-000	119	190	794	760	34	2,280	1,486
Insurance & Bonds	5900-18-064	0	0	8,008	8,000	8	8,000	(8)
Staff Professional Training	5900-18-065	904	2,925	8,014	16,700	(8,686)	50,000	41,986
Personal Property Taxes	5900-18-068	0	0	317	400	(83)	400	83
Depreciation	6950-18-000	1,008	961	4,033	3,846	187	11,538	7,504
<b>Total Expenses</b>		<b>25,611</b>	<b>25,236</b>	<b>126,199</b>	<b>123,343</b>	<b>2,857</b>	<b>352,690</b>	<b>226,491</b>
<b>Net Income</b>		<b>(22,424)</b>	<b>(15,516)</b>	<b>(110,624)</b>	<b>(110,403)</b>	<b>(221)</b>	<b>(313,690)</b>	<b>(203,066)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**ACCOUNTING**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR</b>	<b>APR</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>	<b>Annual</b>	<b>Budget</b>
		<b>ACTUAL</b>	<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>Variance</b>	<b>BUDGET</b>	<b>Remaining</b>
Misc. Income - Accounting	4900-19-195	0	0	305	0	305	0	(305)
AGCA Discount Earned	4900-19-200	0	0	9,510	9,510	0	9,510	0
<b>Total Revenue</b>		<b>0</b>	<b>0</b>	<b>9,815</b>	<b>9,510</b>	<b>305</b>	<b>9,510</b>	<b>(305)</b>
Salaries	5010-19-000	10,185	9,068	40,832	36,274	4,558	108,821	67,989
Temp Help	5010-19-051	0	0	0	3,000	(3,000)	10,000	10,000
Payroll Taxes	5020-19-052	861	803	3,513	3,212	301	9,635	6,122
Health/Security/LTD	5020-19-070	1,414	1,084	5,657	4,336	1,321	13,007	7,350
Pension	5020-19-139	834	913	3,415	3,650	(235)	10,950	7,535
Incentive Compensation	5010-19-058	0	0	0	0	0	9,545	9,545
Auto Expense	5030-19-000	0	20	0	80	(80)	240	240
Miscellaneous Meetings	5035-19-072	21	58	203	233	(31)	700	497
Audit	5040-19-076	0	0	8,224	5,000	3,224	8,625	401
ADP Payroll Fees	5040-19-077	463	475	2,048	2,125	(77)	6,000	3,952
Professional Service	5040-19-144	0	290	0	1,160	(1,160)	3,500	3,500
Office Exp.	5050-19-000	0	75	378	300	78	900	522
Postage - Accounting	5050-19-069	80	100	290	400	(110)	1,200	910
Contract Printing	5050-19-074	0	0	0	400	(400)	400	400
Bank Charge	5050-19-231	125	50	311	200	111	600	289
Membership Dues	5060-19-061	335	0	585	0	585	735	150
Subscriptions	5060-19-062	27	40	67	80	(13)	300	233
Discounts Allowed (Visa/Dues)	5140-19-078	1,024	1,000	7,515	11,000	(3,485)	23,000	15,485
State Excise Taxes	5900-19-079	15	100	274	600	(326)	7,500	7,226
City Excise Tax	5900-19-279	0	3,500	1,214	4,800	(3,586)	7,500	6,286
Depreciation	6950-19-000	94	94	378	378	0	1,133	755
<b>Total Expenses</b>		<b>15,478</b>	<b>17,670</b>	<b>74,902</b>	<b>77,227</b>	<b>(2,324)</b>	<b>224,291</b>	<b>149,389</b>
<b>Net Income</b>		<b>(15,478)</b>	<b>(17,670)</b>	<b>(65,087)</b>	<b>(67,717)</b>	<b>2,630</b>	<b>(214,781)</b>	<b>(149,694)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**COMMUNICATIONS**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Website Advertising	4100-22-197	5,300	583	9,150	2,333	6,817	7,000	(2,150)
<b>Total Revenue</b>		<b>5,300</b>	<b>583</b>	<b>9,150</b>	<b>2,333</b>	<b>6,817</b>	<b>7,000</b>	<b>(2,150)</b>
Salaries	5010-22-000	10,202	10,320	40,856	41,280	(424)	123,840	82,984
Payroll Taxes	5020-22-052	853	980	3,477	3,918	(441)	11,754	8,277
Health/Security/LTD	5020-22-070	1,324	1,378	5,297	5,514	(217)	16,541	11,244
Pension	5020-22-139	979	1,032	4,089	4,128	(38)	12,384	8,294
Incentive Compensation	5010-22-058	0	0	0	0	0	12,273	12,273
Auto Expense	5030-22-000	0	40	15	160	(145)	480	465
Miscellaneous Meetings	5035-22-072	5	75	24	300	(276)	900	876
Professional Service	5040-22-144	0	150	0	600	(600)	6,000	6,000
Website Maintenance	5040-22-250	0	50	0	200	(200)	600	600
Office Exp.	5050-22-000	0	25	108	100	8	300	192
Postage - Communications	5050-22-069	122	100	742	400	342	1,200	458
Protrait Photography	5050-22-089	0	60	0	240	(240)	720	720
Subscriptions	5060-22-062	0	25	0	100	(100)	300	300
Cell Phone Exp.- Comm.	5087-22-000	75	100	300	400	(100)	1,200	900
Advertising	5140-22-082	745	6,000	3,412	9,400	(5,988)	22,600	19,188
Public Relations	5140-22-083	0	0	5,013	1,500	3,513	3,300	(1,713)
Newsletter	5140-22-084	229	175	801	700	101	2,100	1,299
Annual & Special Reports	5140-22-086	0	550	2,350	2,200	150	6,600	4,250
<b>Total Expenses</b>		<b>14,535</b>	<b>21,103</b>	<b>66,485</b>	<b>71,313</b>	<b>(4,827)</b>	<b>223,611</b>	<b>157,126</b>
<b>Net Income</b>		<b>(9,235)</b>	<b>(20,520)</b>	<b>(57,335)</b>	<b>(68,980)</b>	<b>11,644</b>	<b>(216,611)</b>	<b>(159,276)</b>



**Associated General Contractors of Washington**  
**Statement of Operations**  
**MEETING AND EVENTS**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
CEO Out of Town Travel	5035-24-090	25	250	25	1,000	(975)	3,000	2,975
Executive Leadership Council	5035-24-094	0	500	131	500	(369)	4,400	4,269
National AGC Convention	5035-24-095	3,656	13,000	6,761	34,000	(27,239)	35,000	28,239
Western Chapters Meetings	5035-24-098	3,319	0	6,909	11,300	(4,391)	13,500	6,591
National AGC Leadership Conference	5035-24-099	0	0	0	0	0	20,000	20,000
Chapter Meetings	5035-24-100	0	0	0	1,200	(1,200)	1,200	1,200
Miscellaneous Conference	5035-24-126	1,087	0	2,183	200	1,983	4,000	1,817
Immediate Past President Night	5150-24-093	0	0	3,277	3,000	277	3,000	(277)
Old Timers Night	5150-24-129	0	0	0	0	0	3,300	3,300
<b>Total Expenses</b>		<b>8,087</b>	<b>13,750</b>	<b>19,285</b>	<b>51,200</b>	<b>(31,915)</b>	<b>87,400</b>	<b>68,115</b>
<b>Net Income</b>		<b>(8,087)</b>	<b>(13,750)</b>	<b>(19,285)</b>	<b>(51,200)</b>	<b>31,915</b>	<b>(87,400)</b>	<b>(68,115)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**SPECIAL EVENTS**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR</b>	<b>APR</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>	<b>Annual</b>	<b>Budget</b>
		<b>ACTUAL</b>	<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>Variance</b>	<b>BUDGET</b>	<b>Remaining</b>
Safety/Constr Awards Dnr-INC	4150-25-127	23,575	0	23,575	13,000	10,575	45,000	21,425
Annual Meeting	4150-25-128	(1,800)	0	106,730	95,000	11,730	95,000	(11,730)
<b>Total Revenue</b>		<b>21,775</b>	<b>0</b>	<b>130,305</b>	<b>108,000</b>	<b>22,305</b>	<b>140,000</b>	<b>9,695</b>
Salaries	5010-25-000	2,156	2,156	8,625	8,625	0	25,875	17,250
Payroll Taxes	5020-25-052	189	207	769	830	(61)	2,490	1,721
Health/Security/LTD	5020-25-070	293	304	1,171	1,215	(44)	3,646	2,475
Pension	5020-25-139	226	236	928	944	(15)	2,831	1,903
Incentive Compensation	5010-25-058	0	0	0	0	0	2,727	2,727
Auto Expense	5030-25-000	0	0	97	300	(203)	1,100	1,003
Miscellaneous Meetings	5035-25-072	0	0	0	100	(100)	300	300
Office Exp.	5050-25-000	0	25	0	100	(100)	300	300
Postage	5050-25-069	0	0	0	50	(50)	100	100
Safety/Excellence Cons Din-Exp	5150-25-127	12,387	0	14,036	10,000	4,036	45,000	30,964
Annual Meeting	5150-25-128	0	0	94,818	95,000	(182)	95,000	182
Award & Recognition	5150-25-130	0	0	4,025	2,000	2,025	12,000	7,975
<b>Total Expenses</b>		<b>15,251</b>	<b>2,929</b>	<b>124,471</b>	<b>119,164</b>	<b>5,306</b>	<b>191,370</b>	<b>66,899</b>
<b>Net Income</b>		<b>6,524</b>	<b>(2,929)</b>	<b>5,834</b>	<b>(11,164)</b>	<b>16,999</b>	<b>(51,370)</b>	<b>(57,204)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**MEMBER SERVICE**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Intro / Retro	4010-36-204	9,425	0	31,460	2,900	28,560	5,900	(25,560)
Constructor In	4010-36-206	800	0	8,526	7,700	826	7,700	(826)
Min Dues - Introductory GC	4010-36-209	0	0	0	4,250	(4,250)	4,250	4,250
Min Dues - Associates	4010-36-211	3,648	3,000	171,613	176,500	(4,887)	176,500	4,887
Nat'l Educational Associate	4010-36-212	0	0	0	0	0	0	0
Min Dues - Retro	4010-36-213	0	0	5,056	6,000	(944)	6,000	944
Youth Constructor Dues	4010-36-248	0	0	883	100	783	100	(783)
NH-GC Dues	4030-36-205	0	3,000	205,540	237,000	(31,460)	237,000	31,460
Vol Dues - GC	4030-36-208	0	2,000	922,508	876,000	46,508	876,000	(46,508)
Vol Dues - Sub	4030-36-210	1,643	10,050	380,682	411,550	(30,868)	411,550	30,868
Prior Years Dues	4040-36-000	0	0	0	0	0	0	0
Sub-Total Dues Revenue		<u>15,516</u>	<u>18,050</u>	<u>1,726,268</u>	<u>1,722,000</u>	<u>4,268</u>	<u>1,725,000</u>	<u>(1,268)</u>
				<i>YTD % to Budget</i>				<i>100.07%</i>
Misc Income/Mailing Labels	4900-36-198	0	0	0	0	0	0	0
Roster Advertising	4900-36-216	0	0	0	0	0	6,000	6,000
Sub-Total Other Revenue		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6,000</u>	<u>6,000</u>
<b>Total Revenue</b>		<b><u>15,516</u></b>	<b><u>18,050</u></b>	<b><u>1,726,268</u></b>	<b><u>1,722,000</u></b>	<b><u>4,268</u></b>	<b><u>1,731,000</u></b>	<b><u>4,732</u></b>
Salaries	5010-36-000	8,514	8,474	34,600	33,897	703	101,690	67,090
Payroll Taxes	5020-36-052	705	739	3,079	2,957	122	8,870	5,792
Health/Security/LTD	5020-36-070	1,115	1,155	4,462	4,620	(158)	13,861	9,399
Pension	5020-36-139	767	860	3,229	3,440	(211)	10,319	7,090
Incentive Compensation	5010-36-058	0	0	0	0	0	10,455	10,455
Auto Expense	5030-36-000	0	0	0	100	(100)	300	300
Miscellaneous Meetings	5035-36-072	0	100	16	400	(384)	1,200	1,184
W. Chapters "Membership" Meeting	5035-36-098	0	0	0	0	0	2,000	2,000
Office Exp.	5050-36-000	105	0	160	300	(140)	600	440
Postage - Member Services	5050-36-069	0	10	83	40	43	1,030	947
Cell Phone Exp.- Member Services	5087-36-000	135	100	316	400	(84)	1,200	884
Early Payment Disc. (2%)	5140-36-078	100	0	994	0	994	28,000	27,006
Membership Promotion	5140-36-080	0	125	0	500	(500)	2,000	2,000
Depreciation	6950-36-000	1,689	1,700	6,755	6,801	(45)	20,403	13,647
<b>Total Expenses</b>		<b><u>13,130</u></b>	<b><u>13,264</u></b>	<b><u>53,694</u></b>	<b><u>53,455</u></b>	<b><u>239</u></b>	<b><u>201,928</u></b>	<b><u>148,235</u></b>
<b>Net Income</b>		<b><u>2,386</u></b>	<b><u>4,786</u></b>	<b><u>1,672,574</u></b>	<b><u>1,668,545</u></b>	<b><u>4,029</u></b>	<b><u>1,529,072</u></b>	<b><u>(143,502)</u></b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**FUTURE LEADERSHIP FORUM**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
FLF Event Revenue	4150-16-175	800	1,000	1,800	4,000	(2,200)	12,000	10,200
<b>Total Revenue</b>		<b>800</b>	<b>1,000</b>	<b>1,800</b>	<b>4,000</b>	<b>(2,200)</b>	<b>12,000</b>	<b>10,200</b>
Salaries	5010-16-000	2,870	2,988	11,525	11,950	(425)	35,850	24,325
Payroll Taxes	5020-16-052	236	295	967	1,179	(212)	3,538	2,571
Health/Security/LTD	5020-16-070	526	546	2,103	2,182	(79)	6,546	4,443
Pension	5020-16-139	293	321	1,180	1,283	(102)	3,848	2,668
Incentive Compensation	5010-16-058	0	0	0	0	0	5,000	5,000
Rent / Facility Cost	5035-16-000	0	0	0	0	0	0	0
Membership Meetings	5140-16-177	0	142	0	568	(568)	1,704	1,704
Event / Entertainment	5150-16-175	1,500	1,625	1,500	21,500	(20,000)	79,500	78,000
Food / Beverage	5300-16-000	1,927	305	4,649	1,220	3,429	3,660	(989)
<b>Total Expenses</b>		<b>7,351</b>	<b>6,221</b>	<b>21,924</b>	<b>39,882</b>	<b>(17,958)</b>	<b>139,646</b>	<b>117,722</b>
<b>Net Income</b>		<b>(6,551)</b>	<b>(5,221)</b>	<b>(20,124)</b>	<b>(35,882)</b>	<b>15,758</b>	<b>(127,646)</b>	<b>(107,522)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**WORKFORCE DEVELOPMENT**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Salaries	5010-26-000	1,620	1,620	6,480	6,480	0	19,440	12,960
Payroll Taxes	5020-26-052	134	136	544	545	(1)	1,636	1,092
Health/Security/LTD	5020-26-070	152	159	609	635	(25)	1,904	1,294
Pension	5020-26-139	158	162	639	649	(10)	1,947	1,308
Incentive Compensation	5010-26-058	0	0	0	0	0	1,364	1,364
Donations - Other	5060-26-000	0	0	0	15,000	(15,000)	60,000	60,000
Donations - AGCEF	5060-26-063	10,542	10,542	42,167	42,167	0	126,500	84,333
Endowment - AGCEF	5062-26-063	0	0	0	0	0	0	0
Events	5120-26-158	0	0	0	0	0	3,250	3,250
Education Subsidy to Members	5140-26-136	0	2,250	11,300	9,000	2,300	27,000	15,700
<b>Total Expenses</b>		<b>12,606</b>	<b>14,869</b>	<b>61,739</b>	<b>74,476</b>	<b>(12,736)</b>	<b>243,040</b>	<b>181,301</b>
<b>Net Income</b>		<b>(12,606)</b>	<b>(14,869)</b>	<b>(61,739)</b>	<b>(74,476)</b>	<b>12,736</b>	<b>(243,040)</b>	<b>(181,301)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**SAFETY**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Safety Promotion Items	4100-42-080	1,045	2,000	9,665	10,500	(835)	23,700	14,035
Safety Team Inspections	4100-42-218	1,485	2,500	9,585	9,500	85	24,975	15,390
Safety Training	4100-42-219	0	0	0	0	0	5,000	5,000
Safety Grants Income	4100-42-241	0	0	0	0	0	0	0
Field Day / Safety Team (Golf)	4150-42-176	9,050	5,500	10,285	6,150	4,135	22,350	12,065
Shipping - Safety Products	4900-42-195	34	50	320	300	20	800	480
<b>Total Revenue</b>		<b>11,614</b>	<b>10,050</b>	<b>29,855</b>	<b>26,450</b>	<b>3,405</b>	<b>76,825</b>	<b>46,970</b>
Salaries	5010-42-000	19,694	21,693	78,776	86,773	(7,997)	260,320	181,544
Payroll Taxes	5020-42-052	1,736	1,910	7,052	7,641	(589)	22,922	15,870
Health/Security/LTD	5020-42-070	2,816	2,950	11,262	11,798	(536)	35,394	24,132
Pension	5020-42-139	1,945	2,036	8,041	8,146	(105)	24,438	16,397
Incentive Compensation	5010-42-058	0	0	0	0	0	35,455	35,455
Auto/Travel Expense	5030-42-000	593	940	1,723	3,720	(1,997)	11,275	9,552
Corporate Travel	5030-42-178	0	305	1,171	2,720	(1,549)	6,710	5,539
Misc Meetings - Safety	5035-42-072	40	600	392	1,000	(608)	2,200	1,808
Consultants Fees	5040-42-144	0	0	0	0	0	3,000	3,000
Office Exp.	5050-42-000	0	92	191	368	(177)	1,100	909
Postage - Safety	5050-42-069	169	200	1,035	1,000	35	2,700	1,665
Contract Printing	5050-42-074	0	0	0	0	0	500	500
Membership Dues	5060-42-061	0	0	0	0	0	410	410
Cell Phone Exp.- Safety	5087-42-000	179	225	722	900	(178)	2,700	1,978
Safety Promotion	5120-42-080	963	1,200	15,044	19,025	(3,981)	30,852	15,808
Safety Grants Expense	5120-42-241	0	0	0	0	0	0	0
Hearing Conservation	5120-42-251	0	0	1,623	1,700	(77)	1,700	77
Safety Equipment	5120-42-350	0	0	0	0	0	200	200
Golf Tournament - Safety Team	5150-42-176	303	0	303	0	303	13,853	13,550
Insurance	5900-42-064	0	0	3,646	3,500	146	3,500	(146)
Depreciation	6950-42-000	739	739	2,955	2,955	0	8,866	5,910
<b>Total Expenses</b>		<b>29,176</b>	<b>32,890</b>	<b>133,936</b>	<b>151,246</b>	<b>(17,310)</b>	<b>468,095</b>	<b>334,158</b>
<b>Net Income</b>		<b>(17,562)</b>	<b>(22,840)</b>	<b>(104,081)</b>	<b>(124,796)</b>	<b>20,715</b>	<b>(391,270)</b>	<b>(287,189)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**GROUP RETRO**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
PY 19 - Retro Revenue	4500-27-222	0	0	0	0	0	0	0
PY 20 - Retro Revenue	4500-27-223	0	0	0	0	0	0	0
PY 21 - Retro Revenue	4500-27-224	0	0	0	0	0	0	0
PY 22 - Retro Revenue	4500-27-225	0	0	0	0	0	0	0
Retro Exp Gross/Reimbursement	4500-27-242	207,576	126,480	537,576	505,920	31,656	1,517,760	980,184
<b>Total Revenue</b>		<b>207,576</b>	<b>126,480</b>	<b>537,576</b>	<b>505,920</b>	<b>31,656</b>	<b>1,742,760</b>	<b>1,205,184</b>
Annual Meeting - Retro Breakfast	5502-27-221 TO 55	0	0	0	0	0	0	0
Annual Meeting - AGC	5503-27-221 TO 55	0	0	698	0	698	0	(698)
Association Dues - WSIA	5504-27-221 TO 55	0	0	0	0	0	0	0
Auto / Travel Expense	5505-27-221 TO 55	72	0	1,015	0	1,015	0	(1,015)
Computer Equip Maint. - Upgrade	5506-27-221 TO 55	522	0	783	0	783	0	(783)
Ins - Liability / Directors & Officers (D&O)	5507-27-221 TO 55	0	0	8,968	0	8,968	0	(8,968)
Misc. Expenses	5510-27-221 TO 55	0	0	109	0	109	0	(109)
Misc. Meetings	5511-27-221 TO 55	250	0	436	0	436	0	(436)
Office Equipment	5512-27-221 TO 55	584	0	1,859	0	1,859	0	(1,859)
Office Rent & Parkng	5513-27-221 TO 55	4,736	0	18,653	0	18,653	0	(18,653)
Office Supplies	5514-27-221 TO 55	66	0	934	0	934	0	(934)
Postage	5515-27-221 TO 55	8	0	1,125	0	1,125	0	(1,125)
Salaries	5516-27-221 TO 55	56,135	0	212,730	0	212,730	0	(212,730)
Payroll Taxes & Benefits	5517-27-221 TO 55	19,594	0	76,602	0	76,602	0	(76,602)
Bonus (FICA & Taxes)	5518-27-221 TO 55	2,970	0	4,454	0	4,454	0	(4,454)
Telephone / Cellular	5520-27-221 TO 55	572	0	2,566	0	2,566	0	(2,566)
<b>Subtotal</b>		<b>85,509</b>	<b>0</b>	<b>331,156</b>	<b>0</b>	<b>331,156</b>	<b>0</b>	<b>(331,156)</b>
RTW Classroom Income	5524-27-221 TO 55	0	0	0	0	0	0	0
RTW Center	5525-27-221 TO 55	45,479	41,653	181,916	166,612	15,304	499,836	317,920
Classroom Yakima	5527-27-221 TO 55	1,700	1,700	6,800	6,800	0	20,400	13,600
<b>Subtotal</b>		<b>47,179</b>	<b>43,353</b>	<b>188,716</b>	<b>173,412</b>	<b>15,304</b>	<b>520,236</b>	<b>331,520</b>
<b>NET EXPENSE</b>		<b>132,688</b>	<b>43,353</b>	<b>519,872</b>	<b>173,412</b>	<b>346,460</b>	<b>520,236</b>	<b>364</b>
Clearing Account	5528-27-221 TO 55	(132,688)	0	(519,872)	0	(519,872)	0	519,872
<b>TOTAL NET EXPENSE</b>		<b>0</b>	<b>43,353</b>	<b>(0)</b>	<b>173,412</b>	<b>(173,412)</b>	<b>520,236</b>	<b>520,236</b>
Retro Exp Gross/Reimbursement	5500-27-242	207,576	83,127	537,576	332,508	205,068	997,524	459,948
<b>NET OPR INCOME / (EXPENSE)</b>		<b>0</b>	<b>43,353</b>	<b>0</b>	<b>173,412</b>	<b>(173,412)</b>	<b>745,236</b>	<b>745,236</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**GOVERNMENT AFFAIRS COUNCIL**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR</b>	<b>APR</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>	<b>Annual</b>	<b>Budget</b>
		<b>ACTUAL</b>	<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>Variance</b>	<b>BUDGET</b>	<b>Remaining</b>
Public Works Mtg Income	4100-30-072	0	0	10,075	7,000	3,075	7,000	(3,075)
Legislative Reimbursement	4100-30-147	0	0	0	0	0	17,500	17,500
<b>Total Revenue</b>		<b>0</b>	<b>0</b>	<b>10,075</b>	<b>7,000</b>	<b>3,075</b>	<b>24,500</b>	<b>14,425</b>
Salaries	5010-30-000	14,248	14,398	63,933	57,590	6,343	172,770	108,838
Contract Lobbyists / Temp Help	5010-30-051	7,500	4,000	26,500	28,750	(2,250)	32,750	6,250
Payroll Taxes	5020-30-052	1,216	1,291	5,506	5,164	342	15,492	9,986
Health/Security/LTD	5020-30-070	1,785	2,787	7,141	11,150	(4,009)	33,450	26,309
Pension	5020-30-139	1,420	1,478	6,560	5,912	648	17,735	11,175
Incentive Compensation	5010-30-058	0	0	0	0	0	16,545	16,545
Auto Expense	5030-30-000	99	125	444	500	(56)	1,700	1,256
Corporate Travel	5030-30-178	274	150	274	850	(577)	4,600	4,327
Miscellaneous Meetings	5035-30-072	0	400	2,306	5,150	(2,844)	11,230	8,924
Professional Studies	5040-30-149	0	0	0	0	0	2,500	2,500
Legal Research & Representation	5040-30-161	0	500	0	1,700	(1,700)	5,000	5,000
Office Exp.	5050-30-000	405	560	1,903	2,435	(532)	7,770	5,867
Office Equipment Lease	5050-30-066	16	17	64	66	(2)	200	136
Office Equipment Maintenance	5050-30-067	14	50	158	230	(72)	1,250	1,092
Postage - GAC	5050-30-069	0	0	254	600	(346)	1,200	946
Contract Printing	5050-30-074	0	0	0	400	(400)	4,700	4,700
Membership Dues	5060-30-061	0	0	8,280	8,220	60	11,445	3,165
Subscriptions	5060-30-062	1	20	201	150	51	300	99
Donations	5060-30-063	0	0	0	1,425	(1,425)	6,750	6,750
LRC Membership	5060-30-160	0	0	0	0	0	0	0
Coalitions	5060-30-259	0	0	0	2,500	(2,500)	2,500	2,500
Rent - Leg. Office	5070-30-000	3,564	4,242	15,799	16,968	(1,169)	50,904	35,105
Internet Service Provider	5084-30-000	195	195	780	780	(0)	2,340	1,560
Telephone Exp.- Leg.	5086-30-000	146	185	739	830	(91)	2,300	1,561
Cell Phone Exp.- Leg.	5087-30-000	81	200	324	800	(476)	2,400	2,076
WebEx	5088-30-000	0	1,000	0	1,000	(1,000)	1,000	1,000
Public Works Promotion	5120-30-080	0	0	0	1,000	(1,000)	2,500	2,500
Public Works Committee	5120-30-153	0	0	8,877	7,000	1,877	7,000	(1,877)
State Facilities Committee	5120-30-155	0	0	0	0	0	0	0
LEARN	5130-30-083	0	0	0	0	0	250	250
Legislative Reporting Service	5130-30-147	0	0	375	1,625	(1,250)	3,725	3,350
Gov't Affairs Committee Exp.	5130-30-148	0	200	0	200	(200)	500	500
Insurance & Bonds	5900-30-064	0	0	1,491	1,550	(59)	1,550	59
Depreciation	6950-30-000	1,234	1,234	4,935	4,935	0	14,804	9,869
<b>Total Expenses</b>		<b>32,198</b>	<b>33,032</b>	<b>156,843</b>	<b>169,479</b>	<b>(12,636)</b>	<b>439,160</b>	<b>282,317</b>
<b>Net Income</b>		<b>(32,198)</b>	<b>(33,032)</b>	<b>(146,768)</b>	<b>(162,479)</b>	<b>15,711</b>	<b>(414,660)</b>	<b>(267,892)</b>



**Associated General Contractors of Washington**  
**Statement of Operations**  
**BUILD-PAC**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR ACTUAL</b>	<b>APR BUDGET</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>YTD Variance</b>	<b>Annual BUDGET</b>	<b>Budget Remaining</b>
Salaries	5010-31-000	988	998	4,165	3,990	175	11,971	7,806
Payroll Taxes	5020-31-052	84	92	358	370	(12)	1,110	751
Health/Security/LTD	5020-31-070	128	133	510	530	(20)	1,591	1,081
Pension	5020-31-139	95	100	413	402	12	1,205	791
Incentive Compensation	5010-31-058	0	0	0	0	0	1,182	1,182
Auto Expense:BUILD	5030-31-000	0	0	0	0	0	0	0
Corporate Travel	5030-31-178	0	0	0	0	0	300	300
Misc. Meetings	5035-31-072	43	0	1,557	1,900	(343)	1,900	343
Office Exp.	5050-31-000	0	0	0	200	(200)	200	200
Indirect Overhead / Admin - Build Pac	5060-31-063	3,153	3,250	3,234	3,400	(166)	3,800	566
<b>Total Expenses</b>		<b>4,490</b>	<b>4,573</b>	<b>10,238</b>	<b>10,792</b>	<b>(554)</b>	<b>23,258</b>	<b>13,020</b>
<b>Net Income</b>		<b>(4,490)</b>	<b>(4,573)</b>	<b>(10,238)</b>	<b>(10,792)</b>	<b>554</b>	<b>(23,258)</b>	<b>(13,020)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**AGC - FEDERAL FACILITIES**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Misc. Meetings	4100-33-072	0	0	0	0	0	0	0
<b>Total Revenue</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Salaries	5010-33-000	250	306	1,000	1,225	(225)	3,675	2,675
Payroll Taxes	5020-33-052	22	29	90	117	(27)	351	261
Health/Security/LTD	5020-33-070	19	38	76	151	(74)	452	375
Pension	5020-33-139	18	27	72	109	(37)	326	255
Incentive Compensation	5010-33-058	0	0	0	0	0	273	273
Miscellaneous Meetings	5035-33-072	0	0	0	0	0	3,500	3,500
<b>Total Expenses</b>		<b>309</b>	<b>400</b>	<b>1,238</b>	<b>1,601</b>	<b>(364)</b>	<b>8,577</b>	<b>7,340</b>
<b>Net Income</b>		<b>(309)</b>	<b>(400)</b>	<b>(1,238)</b>	<b>(1,601)</b>	<b>364</b>	<b>(8,577)</b>	<b>(7,340)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**LABOR**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Misc Income/Labor Forms	4900-34-220	0	0	0	0	0	0	0
<b>Total Revenue</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Salaries	5010-34-000	14,340	14,339	57,359	57,356	2	172,069	114,710
Payroll Taxes	5020-34-052	1,242	1,352	5,043	5,407	(364)	16,220	11,177
Health/Security/LTD	5020-34-070	1,896	1,973	7,584	7,894	(310)	23,682	16,098
Pension	5020-34-139	1,497	1,559	6,105	6,237	(132)	18,710	12,605
Incentive Compensation	5010-34-058	0	0	0	0	0	17,909	17,909
Auto Expense	5030-34-000	0	100	6	400	(394)	1,200	1,194
Legal	5040-34-060	256	500	256	2,000	(1,744)	6,000	5,744
Office Exp.	5050-34-000	61	40	98	160	(62)	480	382
Postage - Labor	5050-34-069	0	10	2	40	(38)	120	118
Cell Phone Exp.- Labor	5087-34-000	60	100	241	400	(159)	1,200	959
Labor Relations	5120-34-163	349	200	1,054	800	254	2,400	1,346
Trustee Expense	5120-34-166	0	0	25	600	(575)	2,000	1,975
Events - Turner School	5150-34-172	0	0	0	0	0	0	0
Depreciation	6950-34-000	11	11	43	43	0	129	86
<b>Total Expenses</b>		<b>19,711</b>	<b>20,184</b>	<b>77,814</b>	<b>81,336</b>	<b>(3,522)</b>	<b>262,118</b>	<b>184,303</b>
<b>Net Income</b>		<b>(19,711)</b>	<b>(20,184)</b>	<b>(77,814)</b>	<b>(81,336)</b>	<b>3,522</b>	<b>(262,118)</b>	<b>(184,303)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**OPEN SHOP**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Salaries	5010-40-000	876	876	3,504	3,504	0	10,512	7,008
Payroll Taxes	5020-40-052	76	84	309	336	(27)	1,009	700
Health/Security/LTD	5020-40-070	117	122	469	488	(19)	1,465	995
Pension	5020-40-139	82	86	337	343	(6)	1,029	692
Incentive Compensation	5010-40-058	0	0	0	0	0	1,091	1,091
Auto Expense	5030-40-000	0	0	0	0	0	0	0
Corporate Travel	5030-40-178	0	0	0	200	(200)	525	525
Resource Materials	5050-40-074	0	0	0	100	(100)	300	300
Open Shop Dinner Meeting	5120-40-167	0	0	16	125	(109)	375	359
Open Shop Speaker Exp.	5120-40-168	0	50	0	100	(100)	200	200
Open Shop Meeting Costs	5120-40-169	0	0	0	100	(100)	200	200
Open Shop Seminars	5120-40-170	0	0	0	150	(150)	375	375
Top Student Awards	5120-40-171	0	500	0	500	(500)	575	575
Misc. Industry Support	5120-40-172	500	500	500	750	(250)	1,025	525
<b>Total Expenses</b>		<b>1,651</b>	<b>2,218</b>	<b>5,135</b>	<b>6,696</b>	<b>(1,562)</b>	<b>18,680</b>	<b>13,545</b>
<b>Net Income</b>		<b>(1,651)</b>	<b>(2,218)</b>	<b>(5,135)</b>	<b>(6,696)</b>	<b>1,562</b>	<b>(18,680)</b>	<b>(13,545)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**SEATTLE DISTRICT**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Members' Event Income	4100-12-175	0	0	0	0	0	8,000	8,000
District Mtgs - Seattle	4100-12-177	455	1,200	3,465	5,300	(1,835)	9,800	6,335
Golf - Seattle District	4150-12-176	27,770	46,000	52,020	47,500	4,520	46,000	(6,020)
<b>Total Revenue</b>		<b>28,225</b>	<b>47,200</b>	<b>55,485</b>	<b>52,800</b>	<b>2,685</b>	<b>63,800</b>	<b>8,315</b>
Salaries	5010-12-000	9,438	11,257	37,753	45,027	(7,273)	135,081	97,327
Payroll Taxes	5020-12-052	828	1,343	3,360	5,370	(2,011)	16,110	12,751
Health/Security/Ltd	5020-12-070	1,175	1,464	4,701	5,857	(1,157)	17,572	12,871
Pension	5020-12-139	966	1,016	3,956	4,065	(109)	12,194	8,238
Incentive Compensation	5010-12-058	0	0	0	0	0	11,091	11,091
Auto Expense	5030-12-000	59	125	261	500	(239)	1,500	1,239
Miscellaneous Meetings	5035-12-072	0	0	0	375	(375)	1,500	1,500
Office Expense	5050-12-000	0	250	0	250	(250)	500	500
Postage - Seattle District	5050-12-069	0	0	10	0	10	400	390
Contract Printing	5050-12-074	0	0	0	0	0	600	600
Membership Dues	5060-12-061	0	500	0	500	(500)	4,000	4,000
Donations	5060-12-063	0	0	0	0	0	1,500	1,500
Cell Phone Exp.- Seattle	5087-12-000	60	100	241	400	(159)	1,200	959
Local Gov't Affairs	5130-12-174	0	0	32	500	(468)	6,000	5,968
Membership Promotion	5140-12-080	0	0	0	2,650	(2,650)	8,200	8,200
Holiday Open House	5140-12-175	0	0	0	0	0	10,000	10,000
Memb mtgs/ Seattle	5140-12-177	1,000	1,750	5,340	7,000	(1,660)	12,250	6,910
Member Events - Expense	5150-12-175	0	0	0	0	0	8,000	8,000
Golf Tournament - Seattle District	5150-12-176	0	1,000	1,907	2,000	(93)	46,000	44,093
Depreciation	6950-12-000	7	7	29	29	0	88	59
<b>Total Expenses</b>		<b>13,534</b>	<b>18,812</b>	<b>57,590</b>	<b>74,523</b>	<b>(16,933)</b>	<b>296,285</b>	<b>238,695</b>
<b>Net Income</b>		<b>14,691</b>	<b>28,388</b>	<b>(2,105)</b>	<b>(21,723)</b>	<b>19,618</b>	<b>(232,485)</b>	<b>(230,380)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**SOUTHERN DISTRICT**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
District Mtgs - Southern	4100-14-177	4,000	3,000	10,550	9,000	1,550	21,000	10,450
Golf - Southern District	4150-14-176	300	0	300	0	300	44,450	44,150
<b>Total Revenue</b>		<b>4,300</b>	<b>3,000</b>	<b>10,850</b>	<b>9,000</b>	<b>1,850</b>	<b>65,450</b>	<b>54,600</b>
Salaries	5010-14-000	12,271	12,271	49,085	49,083	2	147,250	98,165
Payroll Taxes	5020-14-052	1,063	1,199	4,329	4,796	(467)	14,389	10,059
Health/Security/LTD	5020-14-070	1,838	1,914	7,353	7,656	(303)	22,967	15,614
Pension	5020-14-139	1,114	1,175	4,600	4,698	(98)	14,095	9,495
Incentive Compensation	5010-14-058	0	0	0	0	0	17,273	17,273
Auto Expense	5030-14-000	120	242	420	968	(548)	2,904	2,484
Corporate Travel	5030-14-178	13	42	145	168	(23)	504	359
Miscellaneous Meetings	5035-14-072	0	600	564	2,400	(1,836)	6,500	5,936
Office Exp.	5050-14-000	182	200	1,122	800	322	2,400	1,278
Office Equipment Maintenance	5050-14-067	158	208	465	832	(367)	2,496	2,031
Postage - South District	5050-14-069	0	122	0	488	(488)	1,464	1,464
Office Equipment - Interest - FIFE	5050-14-290	37	55	161	220	(59)	660	499
Subscriptions	5060-14-062	0	0	0	0	0	0	0
Donations - Pierce County CC Day	5060-14-063	0	0	0	0	0	1,000	1,000
Telephone Exp.- Southern	5086-14-000	0	450	1,132	1,800	(668)	5,400	4,268
Cell Phone Exp.- Southern	5087-14-000	60	70	241	280	(39)	840	599
Memb Mtgs/ Southern	5140-14-177	3,775	4,500	8,055	13,500	(5,445)	37,000	28,945
Golf Tournament - Southern District	5150-14-176	0	200	0	200	(200)	33,000	33,000
Depreciation	6950-14-000	99	99	396	396	0	1,189	793
<b>Total Expenses</b>		<b>21,066</b>	<b>23,347</b>	<b>78,740</b>	<b>88,286</b>	<b>(9,546)</b>	<b>311,331</b>	<b>232,591</b>
<b>Net Income</b>		<b>(16,766)</b>	<b>(20,347)</b>	<b>(67,890)</b>	<b>(79,286)</b>	<b>11,396</b>	<b>(245,881)</b>	<b>(177,991)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**NORTHERN DISTRICT**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Memb Mtgs/Northern District	4100-46-177	0	0	0	0	0	0	0
Membership Training	4100-46-189	0	0	0	0	0	0	0
<b>Total Revenue</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Salaries	5010-46-000	5,032	5,031	20,126	20,125	1	60,376	40,250
Payroll Taxes	5020-46-052	440	484	1,795	1,937	(142)	5,810	4,015
Health/Security/LTD	5020-46-070	683	709	2,733	2,836	(103)	8,508	5,775
Pension	5020-46-139	528	551	2,166	2,202	(36)	6,606	4,440
Incentive Compensation	5010-46-058	0	0	0	0	0	6,364	6,364
Auto Expense	5030-46-000	602	300	1,692	1,200	492	3,600	1,908
Corporate Travel	5030-46-178	0	0	520	300	220	600	80
Miscellaneous Meetings	5035-46-072	415	150	1,085	600	485	1,600	515
Office Exp.	5050-46-000	14	40	215	160	55	480	265
Postage - North District	5050-46-069	70	20	140	80	60	240	100
Membership Dues	5060-46-061	0	0	295	300	(5)	1,000	705
Subscriptions	5060-46-062	0	0	165	0	165	165	0
Rent - N. District	5070-46-000	750	750	3,000	3,000	0	9,000	6,000
Telephone Exp.- Northern	5086-46-000	6	0	41	20	21	50	9
Cell Phone Exp.- Northern	5087-46-000	60	75	241	300	(59)	900	659
Community Services/ Image Bldg	5120-46-185	0	0	1,000	0	1,000	1,500	500
Membership Training	5120-46-189	348	500	348	1,300	(952)	4,000	3,652
Local Gov't Affairs	5130-46-174	50	100	50	200	(150)	800	750
Membership Promotion	5140-46-080	184	500	398	2,000	(1,602)	5,900	5,502
Memb mtgs/ Northern	5140-46-177	982	700	2,596	2,800	(204)	8,100	5,504
Insurance & Bonds	5900-46-064	0	0	304	0	304	0	(304)
<b>Total Expenses</b>		<b>10,227</b>	<b>9,948</b>	<b>39,166</b>	<b>39,514</b>	<b>(348)</b>	<b>126,059</b>	<b>86,893</b>
<b>Net Income</b>		<b>(10,227)</b>	<b>(9,948)</b>	<b>(39,166)</b>	<b>(39,514)</b>	<b>348</b>	<b>(126,059)</b>	<b>(86,893)</b>

**Associated General Contractors of Washington**  
**Statement of Operations**  
**CENTRAL DISTRICT**  
**For the 4 Month(s) ending 04/30/2016**

		<b>APR</b>	<b>APR</b>	<b>YTD</b>	<b>YTD</b>	<b>YTD</b>	<b>Annual</b>	<b>Budget</b>
		<b>ACTUAL</b>	<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>Variance</b>	<b>BUDGET</b>	<b>Remaining</b>
Memb Mtgs/Central Wa District	4100-48-177	(45)	0	45	0	45	500	455
Member Training	4100-48-189	0	0	0	0	0	150	150
Golf Tournament-Central WA	4150-48-081	420	400	420	900	(480)	18,900	18,480
Misc. Income	4900-48-194	0	0	0	0	0	0	0
<b>Total Revenue</b>		<b>375</b>	<b>400</b>	<b>465</b>	<b>900</b>	<b>(435)</b>	<b>19,550</b>	<b>19,085</b>
Salaries	5010-48-000	6,424	6,424	25,697	25,696	1	77,088	51,391
Payroll Taxes	5020-48-052	557	617	2,268	2,467	(199)	7,402	5,134
Health/Security/LTD	5020-48-070	860	895	3,441	3,580	(139)	10,741	7,300
Pension	5020-48-139	601	629	2,469	2,514	(46)	7,542	5,074
Incentive Compensation	5010-48-058	0	0	0	0	0	8,000	8,000
Auto Expense	5030-48-000	0	0	0	0	0	0	0
Corporate Travel	5030-48-178	12	0	508	575	(67)	1,350	842
Office Exp.	5050-48-000	54	100	286	450	(164)	1,425	1,139
Office Equipment Maintenance	5050-48-067	0	0	0	0	0	0	0
Postage - Central District	5050-48-069	0	0	58	25	33	225	167
Utilities	5050-48-186	0	0	0	0	0	0	0
Membership Dues	5060-48-061	475	350	1,864	1,125	739	3,070	1,206
Subscriptions	5060-48-062	7	50	66	100	(34)	200	134
Rent - C. District	5070-48-000	629	629	2,374	2,274	100	6,900	4,526
Internet Service Provider	5084-48-000	80	60	271	240	31	720	449
Telephone / Cable TV - Central	5086-48-000	68	61	259	244	15	732	473
Cell Phone Exp.- Central	5087-48-000	60	70	241	280	(39)	840	599
Member Training Meetings	5120-48-189	0	150	0	600	(600)	1,800	1,800
HR Roundtable	5120-48-266	254	200	254	400	(146)	650	396
Local Gov't Exp.	5130-48-174	22	100	74	400	(326)	1,000	926
Membership Promotion	5140-48-080	36	700	875	2,600	(1,725)	7,400	6,525
Memb mtgs/ Central WA	5140-48-177	120	500	399	1,300	(901)	3,300	2,901
Golf Tournament - Central District	5150-48-081	616	100	616	1,200	(584)	15,000	14,384
Insurance & Bonds	5900-48-064	0	50	527	200	327	650	123
Depreciation	6950-48-000	34	34	137	137	0	410	274
<b>Total Expenses</b>		<b>10,910</b>	<b>11,719</b>	<b>42,682</b>	<b>46,407</b>	<b>(3,726)</b>	<b>156,445</b>	<b>113,764</b>
<b>Net Income</b>		<b>(10,535)</b>	<b>(11,319)</b>	<b>(42,217)</b>	<b>(45,507)</b>	<b>3,291</b>	<b>(136,895)</b>	<b>(94,679)</b>



**Associated General Contractors of Washington**  
**Statement of Operations**  
**NON-OPERATING**  
**For the 4 Month(s) ending 04/30/2016**

		APR ACTUAL	APR BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
LT Investment - Dividend MM	4801-90-000	175	0	2,803	0	2,803	0	(2,803)
LT Investment - Bond Interest	4802-90-000	2,371	2,000	5,178	8,000	(2,822)	24,000	18,822
LT Inv Real Gain(Loss)-Basis	4850-90-000	0	0	27,657	0	27,657	0	(27,657)
LT Inv Unreal Gain(Loss)-Mrkt	4851-90-000	(601)	0	(28,052)	0	(28,052)	0	28,052
<b>Total Revenue</b>		<b>1,945</b>	<b>2,000</b>	<b>7,586</b>	<b>8,000</b>	<b>(414)</b>	<b>24,000</b>	<b>16,414</b>
Investment Consultant Fee	5800-90-000	3,166	0	3,166	3,000	166	12,000	8,834
<b>Total Expenses</b>		<b>3,166</b>	<b>0</b>	<b>3,166</b>	<b>3,000</b>	<b>166</b>	<b>12,000</b>	<b>8,834</b>
<b>Net Income</b>		<b>(1,221)</b>	<b>2,000</b>	<b>4,420</b>	<b>5,000</b>	<b>(580)</b>	<b>12,000</b>	<b>7,580</b>