

**SUMMARY MINUTES  
AGC OF WASHINGTON  
BOARD OF TRUSTEES MEETING  
APRIL 14, 2014**

**BOARD MEMBERS PRESENT**

Joe Simmons Joseph S. Simmons Construction, Inc.  
Delton Bonds Mountain States Const.Co  
Paul Cressman Ahlers & Cressman, PLLC  
Ken Day Ness & Campbell Crane, Inc.  
Jake Jacobson Osborne Construction Company  
John Korsmo Korsmo Construction, Inc.  
Brent Levander Centennial Contractors Enterprises  
Annie Lombroia Ashbaugh Beal  
Nancy Munro MidMountain Contractors, Inc.  
Mark Seaman J.R. Abbott Construction Inc.  
Glyn Slattery Lydig Construction, Inc.  
Brian Westerlund Veca Electric & Technologies  
Sharon Young Concord Construction, Inc.

**BOARD MEMBERS ABSENT**

Butch Brooks Brooks Construction Management  
Todd Kunzman Andgar Corporation  
John Parker UNIMARK Construction Group LLC  
J. Schaufelberger UW College of Built Environments  
Gary Smith Lease Crutcher Lewis WA, LLC

**STAFF/GUESTS PRESENT**

Dr. William Bender Central WA University  
Michoan Spoelstra Central WA University  
David D'Hondt AGC of Washington  
Tim Attebery AGC of Washington  
Kelly Barber AGC of Washington  
Richard Bristow AGC of Washington  
Van Collins AGC of Washington  
Liz Evans AGC of Washington  
Greg Crisostomo AGC of Washington  
Randy Guzman AGC of Washington  
Dave Kearby AGC of Washington  
Mandi Kime AGC of Washington  
Diane Kocer AGC of WA Ed. Foundation  
Valerie Matt AGC of Washington  
Stacy Mullane AGC of Washington  
Doug Peterson AGC of Washington  
Dani Tijan AGC of Washington  
Jerry VanderWood AGC of Washington

**CALL TO ORDER**

President Joe Simmons called the meeting to order at 11:05 a.m.

**CONSENT AGENDA**

***Action: It was moved (Day), seconded, and carried to accept the February summary minutes and the March and April Membership reports, as follows:***

**Re: March Membership Report (Officers approved 3/14/14)**

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The following candidates have been screened and meet the proper classification requirements:

**NEW MEMBERS**

**ASSOCIATE**

**Central District**

ShirAul, LLC, Sunnyside, WA

**Northern District**

Belcher Swanson Law Firm, PLLC, Bellingham, WA

**Seattle District**

All Star Rent A Fence, Rochester, WA

QCC Quality Controls Corporation, Lynnwood, WA

JPMorgan Chase & Co., Seattle, WA

Mountain Medic CPR, Everett, WA

**Southern District**

Northwest Steel & Pipe Inc., Tacoma, WA

**GENERAL CONTRACTOR**

**Seattle District**

Comren, Inc., Chatsworth, CA

**INTRODUCTORY SUBCONTRACTOR**

**Seattle District**

Prime Electric, Inc, Bellevue, WA

**Southern District**

Franklin Roofing Enterprises, Inc., Puyallup, WA

T. Barger Dirtworks, LLC, Buckley, WA

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**SUBCONTRACTOR**

**Seattle District**

Stansell Glass Inc, Auburn, WA

**MEMBERSHIP CATEGORY CHANGE**

Mode Construction – was approved for a Subcontractor membership on the February Membership report, has decided to change their membership to General Contractor.

**NAME CHANGE**

LA Structures Northwest, LLC is now known as LA Interiors Northwest, LLC

M Campbell & Company Inc. is now known as Campbell & Company Inc.

Snyder Roofing, Inc. is now known as Snyder

**Re: April Membership Report**

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The following candidates have been screened and meet the proper classification requirements:

**NEW MEMBERS**

**ASSOCIATE**

**Seattle District**

Swerve Fleet Training, Issaquah, WA

TransWest, Seattle, WA

**Southern District**

Premier Rentals, LLC, Port Orchard, WA

**INTRODUCTORY RETRO GENERAL CONTRACTOR**

**Southern District**

JR Hayes Corporation, Maple Valley, WA

**SUBCONTRACTOR**

**Southern District**

Secoma Fence, Inc., Milton, WA

**MERGER**

Gallina purchased Tueffers, Guckian, & Gamon. They are all now called "Gallina LLP."

HUB purchased Unity Group and Argus Insurance. They are all now "HUB International Northwest."

**NOT RENEWING MEMBERSHIP**

**Associates**

Argus Insurance, Inc. – Central - Company purchased by HUB International

Solbakken Company – Central- This "company is dormant." Art has moved to So. Cal.

The Unity Group Insurance & Employee Benefits – Northern - Company purchased by HUB International Ahern Rentals – Seattle - Membership didn't produce enough business

B+T Group – Seattle - No longer representing client

Ball Janik LLP – Seattle - Seattle office has closed

CLP Resources Inc – Seattle - No reason given

GeoRadar Imaging – Seattle - No longer participating in Health plan. Doesn't use our services

H.D. Fowler Company – Seattle - No reason given

Haulaway Storage Containers, Inc. - Seattle - No reason given

Puget Sound Refrigeration, Inc – Seattle - Doesn't use our services

Redmond Welders & Fabricators, Inc. – Seattle - Company has refocused marketing efforts

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Tetra Tech, Inc. – Seattle - No one available to participate  
Xylem Dewatering Solutions (aka Godwin Pumps) - Seattle - No reason given

**General Contractors**

Chad Fisher Construction – Northern - Need to focus on growing business, will return in future  
Trails Landcare – Seattle - Cost outweighs benefits used  
White Residential, Inc. – Seattle - No longer has a presence in WA State  
Wildish Standard Paving Co. – Seattle - Not able to participate in Retro, premiums too low  
American Pump & Electric, Inc. – Southern - No reason given  
Kevcon, Inc. – Southern - No reason given

**Subcontractors**

Wray Plumbing Inc. – Central - Not able to participate in Retro, premiums too low  
Anderson's Door Co. Inc. – Seattle - Left the AGC Health Plan and decided not to renew  
ESC Automation – Seattle - Focusing marketing efforts on the Mechanical Contractor side of business  
Sea-Tac Electric, Inc. – Seattle - No longer met underwriting requirements  
Seqoyah Electric, LLC – Seattle - No reason given  
Campbell-Cox Floor Covering, Inc. – Southern - Closed Business  
D. Zelinsky & Sons Inc. – Southern - No longer performing work in WA State.

**Retro**

AAA Ready Mix, Inc. II - Inland NW- No longer met underwriting requirements  
D.R. Construction Services LLC - Inland NW - No longer met underwriting requirements  
Dempsey Masonry - Inland NW - No longer met underwriting requirements  
Wesslen Construction, Inc. - Inland NW - No longer met underwriting requirements

**The following are member companies who have not yet paid their 2014 dues. They will remain members until April 15th; following that date, per the bylaws, they become members not in good standing and should be expelled from membership. Companies highlighted paid their 2014 dues by 4/15/14.**

**ASSOCIATES**

Winston & Cashatt – Central  
Materials Testing & Consulting, Inc. – Northern  
**Armtec Limited Partnership – Seattle**  
Barokas Martin & Tomlinso – Seattle  
BDO USA, LLP – Seattle  
**CleanScapes, Inc. – Seattle**  
**CliftonLarsonAllen LLP – Seattle**  
**CAN – Seattle**  
Foss Marine Holdings – Seattle  
Hilti – Seattle  
Mine Safety Appliances – Seattle

Networkfleet – Seattle  
UStavel – Seattle  
**Washington State Conference of Mason Contractors –Seattle**  
Waste Management, Inc. – Seattle  
Best Parking Lot Cleaning Inc – Southern  
Harsco Infrastructure Americas – Southern  
Parker Paint / The Comex Group – Southern  
**Taylor Trucking LLC – Southern**

**GENERAL CONTRACTORS**

**Balfour Beatty Infrastructure, Inc. – Southern**  
Lehner Construction, Inc. – Southern

**SUBCONTRACTORS**

Canam Steel Corporation (SunSteel LLC) – Central  
Architectural Millwork Installation – Seattle  
**Demolition Man, Inc. – Seattle**  
High Tech Pacific Builders – Seattle

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**WRITTEN REPORTS**

The following written reports were made available to the Board: district reports by the Central, Northern, Seattle and Southern districts; and, the Communications Committee report (copies attached to original meeting summary).

**ORAL REPORTS**

President's Report – President Simmons reported on AGC of America's National Convention, which was held in Las Vegas. He noted that it was a very worthwhile meeting, and that over 200,000 people attended Con-Expo.

Simmons reported that there would be more details soon regarding the June 6 Board Retreat, which is currently scheduled from 8:30 AM to 3:30 PM. He noted that the retreat might conclude a little earlier.

Staff recognized for their years of service included:

- Kelly Barber – 10 yrs.
- Valerie Matt – 5 yrs.

Executive Vice President's Report – Executive Vice President David D'Hondt reported on the following:

- AGCA's new health insurance program for members (in conceptual stage)
- AGC of Washington headquarters will be moving across the hall in July, downsizing to a 4,630 sq. ft. space from its current 7,365 sq. ft. space. Westlake Associates has signed a lease for the current AGCWA space, which excludes the Lake Union Room. It will remain part of the AGC office space. It was reported that this will generate approximately \$82,734/yr., on a 10-year lease. D'Hondt reported that the Education Foundation will relocate to the Sea Tech Center.

Seattle Property Update – Director of Membership and Properties, Dick Bristow, gave an updated report on the building's piling project, which is temporarily on hold pending receipt of new materials needed for a few of the pilings. It was anticipated that the completed project would still be under budget.

Central Washington University / AGC of Washington Endowment Update – Dr. William Bender and Michoan Spoelstra, on behalf CWA's Department of Construction Management, gave an updated report on how CWU has spent its \$50k contribution from AGCWA. It was reported that 80% (\$40k) went into an endowment, and the remaining 20% went into a spending account to help fund curriculum updates, workshops, field trips, consumables, among other things; they are now in a new Leed Gold Building, which has a learning/living lab. It was noted that one of the classrooms has been permanently named after AGC of Washington. It was reported that the recent recession did affect overall enrollment, which is back up to 75 students as it was prior to the recession. Dr. Bender and Ms. Spoelstra thanked the AGC and Board for the generous contribution to CWU. President Simmons commended CWU for graduating first-rate students.

**INTERACTIVE DISCUSSION/ACTION**

Controller's Financial Report – Controller Kelly Barber reviewed the financials for the month ended February 28, 2014. As of February 28, 2014 the Net Operating Income (NOI) equaled \$1.192M vs. a year-to-date budget NOI of \$1.100 M, creating a favorable year-to-date budget variance of \$92k. The year-to-date positive revenue variance of \$76k combined with the positive expense variance of \$16k produced the total favorable year-to-date budget variance of \$92k. He reported that the building was at 96% occupancy as of February 28, 2014.

***Action: It was moved (Cressman), seconded (Korsmo), and carried to approve the February financial statements as presented.***

Results of 2013 AGC Audit Report – Controller Kelly Barber reviewed the 2013 audit report by Doty, Beardsley, Rosengren & Co., P.S. Barber reported an increase in net cash and cash equivalents of \$329k

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at year-end 2013 compared to \$208k at year-end 2012. Per Barber there were no recommended changes from the auditors.

**Action: It was moved (Day), seconded, and carried to approve the 2013 audit report as presented.**

Washington State University Grant Request – D'Hondt reported on a request by WSU for a \$10k grant request. It was noted that the original intent was to give WSU a total of \$50k over a 5 year period at \$10k per year to avoid booking the entire amount in the first year; the first contribution was given in 2012 and nothing in 2013 because the university failed to make a formal request. Per D'Hondt monies would be used for miscellaneous expenses in the Construction Management Dept., such as new curriculum, BIM lab, etc. Board comments were positive regarding WSU.

**Action: It was moved (Korsmo), seconded, and carried to give \$10k to Washington State University out of the Board Contingency Fund.**

GAC Legislative Update – Chief Lobbyist and General Counsel Van Collins gave an updated government affairs report, which included:

- Recognition of legislative staff: Office Manager Michele Willms, Lobbyists Jerry VanderWood and Duke Schaub; as well as district managers Tim Attebery, Jerry Dinndorf, Liz Evans, and Dave Kearby, who assist with district legislators;
- Transportation Package – remains optimistic; the Governor is not playing a leadership role;
- Recapped bills that passed the Legislature;
- Election year – will be meeting with candidates to make appropriate recommendations to AGC's BUILD PAC;
- Jim Johnson to retire from State Supreme Court; AGCWA being asked to assist in finding a commercial litigator;
- State Senate Majority Leader Rodney Tom may retire from the Legislature;
- LEARN – planning to take legislators on public works job sites and bid dates; anyone interested in assisting with this, please contact Van;
- Legislative voting records – being published in *AGC Works*;
- Collins and D'Hondt recently met with Senator Mark Schoesler.

State Facilities Committee – Collins reported that the State Facilities Committee is being revitalized with new representatives from the various state agencies. The committee is in need of a chair or two; they are considering one from the east and west. Collins expects the first meeting to take place within a month.

**Announcements**

|          |   |
|----------|---|
| April 15 | Seattle District Membership Mtg., 7:30 AM, Harborside               |
| May 7    | Southern District Membership Mtg., 5 PM, Fircrest                   |
| May 19   | Seattle District Golf Tournament, Bear Creek Country Club           |
| June 6   | Board of Trustees Retreat, 8:30 AM – 3:30 PM, AGC Conference Center |

Director of Communications, Jerry VanderWood, reported on a new leadership series geared toward FLFers. He encouraged members to send their staff to one or more; they will begin with "Leaders Learn from Mistakes, which will be held May 13.

Director of Safety, Mandi Kime, reported that AGCWA is hosting a Construction Health and Safety Technical Study Workshop on May 9 from 9 AM – 1 PM; it is free to members.

The meeting was adjourned at 1:10 PM.

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Mark Seaman, Secretary/Treasurer

Date