

Associated General Contractors of Washington
Statement of Operations
OPEN SHOP
For the 09 Month(s) ending 09/30/2018

		SEP ACTUAL	SEP BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Salaries	5010-40-000	924	924	8,672	8,312	360	11,082	2,411
Payroll Taxes	5020-40-052	74	88	725	795	(69)	1,060	334
Health/Security/LTD	5020-40-070	142	133	1,189	1,199	(11)	1,599	411
Pension	5020-40-139	85	91	775	816	(41)	1,088	313
Incentive Compensation	5010-40-058	0	0	0	251	(251)	1,091	1,091
Auto Expense	5030-40-000	0	0	0	0	0	0	0
Corporate Travel	5030-40-178	0	0	176	325	(149)	525	349
Resource Materials	5050-40-074	0	0	0	225	(225)	300	300
Open Shop Dinner Meeting	5120-40-167	0	0	245	375	(130)	375	130
Open Shop Speaker Exp.	5120-40-168	0	0	25	150	(125)	200	175
Open Shop Meeting Costs	5120-40-169	0	0	230	100	130	200	(30)
Open Shop Seminars	5120-40-170	0	0	0	175	(175)	350	350
Top Student Awards	5120-40-171	0	0	1,200	575	625	575	(625)
Misc. Industry Support	5120-40-172	0	0	1,017	1,025	(8)	1,025	8
Total Expenses		1,225	1,236	14,253	14,322	(69)	19,469	5,217
Net Income		(1,225)	(1,236)	(14,253)	(14,322)	69	(19,469)	(5,217)

Associated General Contractors of Washington
Statement of Operations
SEATTLE DISTRICT
For the 09 Month(s) ending 09/30/2018

		SEP	SEP	YTD	YTD	YTD	Annual	Budget
		ACTUAL	BUDGET	ACTUAL	BUDGET	Variance	BUDGET	Remaining
Members' Event Income	4100-12-175	0	800	9,505	10,400	(895)	11,200	1,695
District Mtgs - Seattle	4100-12-177	1,155	1,500	11,238	7,500	3,738	12,000	762
Golf - Seattle District	4150-12-176	0	0	63,784	46,000	17,784	46,000	(17,784)
Total Revenue		1,155	2,300	84,527	63,900	20,627	69,200	(15,327)
Salaries	5010-12-000	10,445	10,179	96,066	91,609	4,458	122,145	26,079
Payroll Taxes	5020-12-052	818	963	7,792	8,670	(878)	11,560	3,768
Health/Security/Ltd	5020-12-070	1,459	1,357	12,122	12,209	(86)	16,278	4,156
Pension	5020-12-139	1,036	1,143	9,272	10,291	(1,019)	13,721	4,450
Incentive Compensation	5010-12-058	0	0	0	2,551	(2,551)	11,091	11,091
Auto Expense	5030-12-000	7	150	745	1,350	(605)	1,800	1,055
Miscellaneous Meetings	5035-12-072	0	375	98	1,125	(1,027)	1,500	1,402
Office Expense	5050-12-000	0	0	42	300	(258)	550	508
Postage - Seattle District	5050-12-069	4	0	5	200	(195)	400	395
Contract Printing	5050-12-074	0	0	370	0	370	0	(370)
Membership Dues	5060-12-061	0	1,000	3,005	2,300	705	3,600	595
Donations	5060-12-063	0	500	(140)	3,500	(3,640)	3,500	3,640
Cell Phone Exp.- Seattle	5087-12-000	0	110	286	990	(704)	1,320	1,034
Local Gov't Affairs	5130-12-174	1	250	1,566	3,750	(2,184)	6,000	4,434
Membership Promotion	5140-12-080	1,500	2,000	4,822	5,850	(1,028)	6,000	1,178
Holiday Open House	5140-12-175	900	0	1,900	0	1,900	11,000	9,100
Memb mtgs/ Seattle	5140-12-177	350	2,000	8,183	12,000	(3,817)	16,000	7,817
Member Events - Expense	5150-12-175	0	800	15,470	18,400	(2,930)	19,200	3,730
Golf Tournament - Seattle District	5150-12-176	0	0	40,233	46,000	(5,767)	46,000	5,767
Depreciation	6950-12-000	79	79	707	707	0	942	236
Total Expenses		16,598	20,906	205,043	224,301	(19,257)	295,108	90,064
Net Income		(15,443)	(18,606)	(120,516)	(160,401)	39,884	(225,908)	(105,391)

Associated General Contractors of Washington
Statement of Operations
SOUTHERN DISTRICT
For the 09 Month(s) ending 09/30/2018

		SEP	SEP	YTD	YTD	YTD	Annual	Budget
		ACTUAL	BUDGET	ACTUAL	BUDGET	Variance	BUDGET	Remaining
District Mtgs - Southern	4100-14-177	3,900	3,000	18,112	15,000	3,112	21,000	2,888
Golf - Southern District	4150-14-176	0	0	52,580	44,450	8,130	44,450	(8,130)
Total Revenue		3,900	3,000	70,691	59,450	11,241	65,450	(5,241)
Salaries	5010-14-000	13,018	13,018	121,913	117,163	4,750	156,218	34,304
Payroll Taxes	5020-14-052	1,060	1,265	11,297	11,385	(88)	15,180	3,883
Health/Security/LTD	5020-14-070	2,240	2,091	18,681	18,817	(136)	25,089	6,409
Pension	5020-14-139	1,178	1,242	10,762	11,174	(412)	14,898	4,136
Incentive Compensation	5010-14-058	0	0	0	3,973	(3,973)	17,273	17,273
Auto Expense	5030-14-000	120	242	1,050	2,178	(1,128)	2,904	1,854
Corporate Travel	5030-14-178	20	42	273	378	(105)	504	231
Miscellaneous Meetings	5035-14-072	0	125	1,022	1,125	(103)	1,500	478
Office Exp.	5050-14-000	105	200	4,481	1,800	2,681	2,400	(2,081)
Office Equipment Maintenance	5050-14-067	0	220	1,374	1,980	(606)	2,640	1,266
Postage - South District	5050-14-069	502	122	505	1,098	(593)	1,464	959
Office Equipment - Interest - FIFE	5050-14-290	0	0	0	0	0	0	0
Subscriptions	5060-14-062	0	0	458	0	458	0	(458)
Donations - Pierce County CC Day	5060-14-063	1,000	1,000	1,000	1,000	0	1,000	0
Telephone Exp.- Southern	5086-14-000	505	450	4,126	4,050	76	5,400	1,274
Cell Phone Exp.- Southern	5087-14-000	59	100	449	900	(451)	1,200	751
Memb Mtgs/ Southern	5140-14-177	3,880	4,500	30,457	22,500	7,957	37,000	6,543
Golf Tournament - Southern District	5150-14-176	17	8,435	32,348	33,000	(652)	33,000	652
Depreciation	6950-14-000	0	0	0	0	0	0	0
Total Expenses		23,703	33,051	241,265	232,521	8,744	317,670	76,405
Net Income		(19,803)	(30,051)	(170,573)	(173,071)	2,497	(252,220)	(81,647)

Associated General Contractors of Washington
Statement of Operations
NORTHERN DISTRICT
For the 09 Month(s) ending 09/30/2018

		SEP	SEP	YTD	YTD	YTD	Annual	Budget
		ACTUAL	BUDGET	ACTUAL	BUDGET	Variance	BUDGET	Remaining
Memb Mtgs/Northern District	4100-46-177	0	0	0	0	0	0	0
Membership Training	4100-46-189	0	0	2,050	0	2,050	0	(2,050)
Total Revenue		0	0	2,050	0	2,050	0	(2,050)
Salaries	5010-46-000	0	5,338	29,751	48,039	(18,288)	64,052	34,301
Payroll Taxes	5020-46-052	0	511	2,599	4,599	(2,000)	6,132	3,533
Health/Security/LTD	5020-46-070	47	777	4,472	6,990	(2,518)	9,320	4,848
Pension	5020-46-139	0	582	3,183	5,241	(2,058)	6,988	3,805
Incentive Compensation	5010-46-058	0	0	0	1,464	(1,464)	6,364	6,364
Auto Expense	5030-46-000	0	300	1,669	2,600	(931)	3,500	1,831
Corporate Travel	5030-46-178	0	0	183	300	(117)	600	417
Miscellaneous Meetings	5035-46-072	0	200	500	1,600	(1,100)	2,200	1,700
Office Exp.	5050-46-000	0	0	315	350	(35)	540	225
Postage - North District	5050-46-069	0	20	109	120	(11)	160	51
Membership Dues	5060-46-061	330	0	1,190	800	390	1,100	(90)
Subscriptions	5060-46-062	0	0	165	220	(55)	220	55
Rent - N. District	5070-46-000	0	750	6,045	6,750	(705)	9,000	2,955
Telephone Exp.- Northern	5086-46-000	0	15	4	105	(101)	150	146
Cell Phone Exp.- Northern	5087-46-000	74	80	574	720	(146)	960	386
Community Services/ Image Bldg	5120-46-185	0	0	1,000	1,750	(750)	1,750	750
Membership Training	5120-46-189	0	400	5,902	2,500	3,402	3,600	(2,302)
Local Gov't Affairs	5130-46-174	250	100	882	700	182	800	(82)
Membership Promotion	5140-46-080	0	250	1,523	2,950	(1,427)	5,050	3,527
Memb mtgs/ Northern	5140-46-177	0	500	2,294	5,700	(3,406)	7,900	5,606
Insurance & Bonds	5900-46-064	0	0	371	375	(4)	375	4
Depreciation	6950-46-000	83	83	746	746	(0)	995	249
Total Expenses		784	9,906	63,477	94,619	(31,142)	131,756	68,278
Net Income		(784)	(9,906)	(61,427)	(94,619)	33,192	(131,756)	(70,328)

Associated General Contractors of Washington
Statement of Operations
CENTRAL DISTRICT
For the 09 Month(s) ending 09/30/2018

		SEP ACTUAL	SEP BUDGET	YTD ACTUAL	YTD BUDGET	YTD Variance	Annual BUDGET	Budget Remaining
Memb Mtgs/Central Wa District	4100-48-177	0	0	70	250	(180)	500	430
Member Training	4100-48-189	0	0	0	150	(150)	150	150
Golf Tournament-Central WA	4150-48-081	0	0	18,831	19,000	(169)	19,000	169
Misc. Income	4900-48-194	0	0	98	0	98	0	(98)
Total Revenue		0	0	18,999	19,400	(401)	19,650	651
Salaries	5010-48-000	6,772	6,772	63,591	60,951	2,640	81,268	17,677
Payroll Taxes	5020-48-052	546	648	5,320	5,828	(508)	7,771	2,451
Health/Security/LTD	5020-48-070	1,038	977	8,716	8,796	(80)	11,728	3,012
Pension	5020-48-139	623	665	5,684	5,982	(298)	7,976	2,292
Incentive Compensation	5010-48-058	0	0	0	1,840	(1,840)	8,000	8,000
Auto Expense	5030-48-000	0	0	0	0	0	0	0
Corporate Travel	5030-48-178	(33)	0	1,758	800	958	1,350	(408)
Office Exp.	5050-48-000	191	100	1,060	1,050	10	1,425	365
Office Equipment Maintenance	5050-48-067	0	0	0	0	0	0	0
Postage - Central District	5050-48-069	0	0	156	150	6	225	69
Utilities	5050-48-186	0	0	0	0	0	0	0
Membership Dues	5060-48-061	0	300	2,508	2,370	138	3,070	562
Subscriptions	5060-48-062	16	0	114	150	(36)	200	86
Rent - C. District	5070-48-000	508	508	5,093	5,084	9	6,730	1,637
Internet Service Provider	5084-48-000	78	77	610	693	(83)	924	314
Telephone / Cable TV - Central	5086-48-000	78	77	775	693	82	924	149
Cell Phone Exp.- Central	5087-48-000	100	100	909	900	9	1,200	291
Member Training Meetings	5120-48-189	0	150	44	900	(856)	1,800	1,756
HR Roundtable	5120-48-266	0	0	348	600	(252)	800	452
Local Gov't Exp.	5130-48-174	47	100	783	700	83	1,000	217
Membership Promotion	5140-48-080	344	525	4,254	4,725	(471)	6,300	2,046
Memb mtgs/ Central WA	5140-48-177	865	250	1,843	1,650	193	3,300	1,457
Golf Tournament - Central District	5150-48-081	0	0	17,431	18,000	(569)	18,000	569
Insurance & Bonds	5900-48-064	0	54	511	486	25	650	139
Depreciation	6950-48-000	90	90	813	813	(0)	1,084	271
Total Expenses		11,262	11,393	122,322	123,161	(839)	165,725	43,403
Net Income		(11,262)	(11,393)	(103,323)	(103,761)	438	(146,075)	(42,752)

Associated General Contractors of Washington
Statement of Operations
NON-OPERATING
For the 09 Month(s) ending 09/30/2018

		SEP	SEP	YTD	YTD	YTD	Annual	Budget
		ACTUAL	BUDGET	ACTUAL	BUDGET	Variance	BUDGET	Remaining
Interest/Investment Income	4800-11-000	0	0	0	0	0	0	0
LT Inv Unreal Gain(Loss)-Mrkt	4851-11-000	0	0	0	0	0	0	0
Interest Income - UBS (AGC)	4800-90-000	2,194	0	5,538	0	5,538	0	(5,538)
LT Investment - Dividend MM	4801-90-000	12,005	0	86,825	0	86,825	0	(86,825)
LT Investment - Bond Interest	4802-90-000	0	2,000	0	18,000	(18,000)	24,000	24,000
LT Inv Real Gain(Loss)-Basis	4850-90-000	0	0	0	0	0	0	0
LT Inv Unreal Gain(Loss)-Mrkt	4851-90-000	(17,721)	0	(51,682)	0	(51,682)	0	51,682
LT Inv Gain (Loss) - UBS (AGC)	4852-90-000	0	0	1	0	1	0	(1)
Total Revenue		(3,522)	2,000	40,682	18,000	22,682	24,000	(16,682)
Investment Consultant Fee	5800-11-000	0	0	0	0	0	0	0
Investment Consultant Fee	5800-90-000	0	0	7,138	9,000	(1,862)	12,000	4,862
Total Expenses		0	0	7,138	9,000	(1,862)	12,000	4,862
Net Income		(3,522)	2,000	33,545	9,000	24,545	12,000	(21,545)