

AGC Actual / Forecast - see 12 Month Actual / Forecast to Budget

As of July 31, 2018, AGC's 2018 annual net operating income is forecast to be \$1.233M versus an annual budget net operating income of \$50K.

AGC Building:

Occupancy rate for office space is **100%** as of July 31, 2018.

Occupancy rate for retail space is **37%** as of July 31, 2018.

Associated General Contractors of Washington
Unaudited Statement of Activities by Cost Center
For the 07 Month(s) ending 07/31/2018

YTD

	REVENUE			EXPENSES			REVENUE OVER EXPENSES		
	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR
I. Building & Properties:									
a) Seattle Building	2,173,073	2,158,233	14,840	1,061,720	1,030,750	30,971	1,111,353	1,127,483	(16,130)
b) Seattle Marina	451,721	449,976	1,745	329,565	330,007	(441)	122,156	119,969	2,186
c) Fife Building	30,853	30,853	0	68,203	69,291	(1,088)	(37,351)	(38,438)	1,088
Total Building & Properties	2,655,647	2,639,062	16,585	1,459,488	1,430,047	29,442	1,196,158	1,209,015	(12,856)
II. Association:									
1. Financial Assets	0	0	0	0	0	0	0	0	0
2. Admin. & Management									
a) Board of Trustees	0	0	0	61,175	213,542	(152,367)	(61,175)	(213,542)	152,367
b) Technology	0	0	0	68,855	85,749	(16,894)	(68,855)	(85,749)	16,894
c) Administration	39,124	14,750	24,374	310,090	271,464	38,626	(270,966)	(256,714)	(14,252)
d) Accounting	9,345	9,345	0	159,968	158,997	971	(150,623)	(149,652)	(971)
	48,469	24,095	24,374	600,087	729,753	(129,665)	(551,619)	(705,658)	154,039
3. Member Services									
a) Communications	19,383	15,400	3,983	112,015	116,792	(4,777)	(92,631)	(101,392)	8,760
b) Meetings & Events	0	0	0	44,140	61,550	(17,410)	(44,140)	(61,550)	17,410
c) Special Events	129,240	150,000	(20,760)	189,342	185,200	4,142	(60,102)	(35,200)	(24,902)
d) Member Service	2,033,284	1,881,000	152,284	111,206	119,365	(8,159)	1,922,078	1,761,635	160,444
e) Construction Leadership Council	16,660	5,800	10,860	97,813	73,642	24,171	(81,153)	(67,842)	(13,311)
	2,198,568	2,052,200	146,368	554,516	556,549	(2,033)	1,644,052	1,495,651	148,401
4. Education & Training Service									
a) Workforce Development	0	50,000	(50,000)	142,261	281,491	(139,230)	(142,261)	(231,491)	89,230
b) Safety	60,617	63,145	(2,528)	290,851	286,574	4,278	(230,234)	(223,429)	(6,806)
c) Group Retro	2,223,731	1,559,626	664,105	1,087,142	1,109,626	(22,484)	1,136,589	450,000	686,589
	2,284,348	1,672,771	611,577	1,520,254	1,677,690	(157,437)	764,094	(4,919)	769,013
5. Government Relations									
a) Government Affairs Council	11,340	9,000	2,340	275,018	306,907	(31,888)	(263,678)	(297,907)	34,228
b) Build-Pac	0	0	0	13,998	15,889	(1,891)	(13,998)	(15,889)	1,891
c) AGC - Federal Facilities	0	0	0	4,575	4,393	182	(4,575)	(4,393)	(182)
	11,340	9,000	2,340	293,591	327,188	(33,597)	(282,251)	(318,188)	35,937
6. Industry Relations									
a) Labor	120	0	120	214,686	247,322	(32,637)	(214,566)	(247,322)	32,757
b) Open Shop	0	0	0	11,812	11,851	(39)	(11,812)	(11,851)	39
	120	0	120	226,498	259,173	(32,675)	(226,378)	(259,173)	32,795
7. Districts									
a) Seattle District	82,737	61,600	21,137	165,213	188,915	(23,702)	(82,476)	(127,315)	44,839
b) Southern District	65,217	50,450	14,767	181,310	172,853	8,457	(116,093)	(122,403)	6,309
c) Northern District	2,050	0	2,050	61,817	75,023	(13,206)	(59,767)	(75,023)	15,256
d) Central WA District	18,444	19,400	(956)	100,813	100,724	89	(82,369)	(81,324)	(1,045)
	168,448	131,450	36,998	509,153	537,515	(28,361)	(340,706)	(406,065)	65,359
Total Association	4,711,292	3,889,516	821,776	3,704,099	4,087,869	(383,769)	1,007,193	(198,353)	1,205,545
Total of Assoc. & Prop	7,366,939	6,528,578	838,361	5,163,588	5,517,915	(354,328)	2,203,351	1,010,662	1,192,689
Non-Operating Income (Loss)	18,868	14,000	4,868	7,138	9,000	(1,862)	11,731	5,000	6,731
Grand Total	7,385,807	6,542,578	843,230	5,170,726	5,526,915	(356,190)	2,215,082	1,015,662	1,199,420

Associated General Contractors of Washington
Unaudited Statement of Activities by Cost Center
For the Month ending 07/31/2018

MTD

	REVENUE			EXPENSES			REVENUE OVER EXPENSE		
	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR	ACTUAL	BUDGET	VAR
I. Building & Properties:									
a) Seattle Building	335,497	312,556	22,941	135,112	117,542	17,570	200,385	195,014	5,371
b) Seattle Marina	68,018	64,316	3,702	61,722	56,969	4,753	6,296	7,347	(1,051)
c) Fife Building	4,408	4,408	0	6,121	6,169	(48)	(1,713)	(1,761)	48
Total Building & Properties	407,923	381,280	26,643	202,955	180,680	22,275	204,968	200,600	4,368
II. Association:									
1. Financial Assets	800	0	800	(137)	0	(137)	937	0	937
2. Admin. & Management									
a) Board of Trustees	0	0	0	5,133	29,118	(23,986)	(5,133)	(29,118)	23,986
b) Technology	0	0	0	8,127	10,429	(2,302)	(8,127)	(10,429)	2,302
c) Administration	12,504	2,150	10,354	27,990	34,125	(6,135)	(15,486)	(31,975)	16,489
d) Accounting	0	0	0	31,495	21,777	9,718	(31,495)	(21,777)	(9,718)
	12,504	2,150	10,354	72,744	95,449	(22,705)	(60,240)	(93,299)	33,059
3. Member Services									
a) Communications	0	2,200	(2,200)	18,077	13,487	4,590	(18,077)	(11,287)	(6,790)
b) Meetings & Events	0	0	0	3,833	2,850	983	(3,833)	(2,850)	(983)
c) Special Events	0	0	0	(28)	3,139	(3,167)	28	(3,139)	3,167
d) Member Service	5,143	0	5,143	15,161	14,493	669	(10,019)	(14,493)	4,474
e) Construction Leadership Council	1,000	800	200	27,854	10,451	17,403	(26,854)	(9,651)	(17,203)
	6,143	3,000	3,143	64,898	44,420	20,478	(58,755)	(41,420)	(17,335)
4. Education & Training Service									
a) Workforce Development	0	50,000	(50,000)	13,240	25,882	(12,642)	(13,240)	24,118	(37,358)
b) Safety	9,607	6,400	3,207	47,504	38,187	9,317	(37,897)	(31,787)	(6,111)
c) Group Retro	266,257	158,518	107,739	266,257	158,518	107,739	0	0	0
	275,864	214,918	60,946	327,001	222,587	104,414	(51,137)	(7,669)	(43,469)
5. Government Relations									
a) Government Affairs Council	0	0	0	35,963	36,071	(108)	(35,963)	(36,071)	108
b) Build-Pac	0	0	0	1,492	1,502	(10)	(1,492)	(1,502)	10
c) AGC - Federal Facilities	0	0	0	362	361	1	(362)	(361)	(1)
	0	0	0	37,818	37,935	(118)	(37,818)	(37,935)	118
6. Industry Relations									
a) Labor	0	0	0	30,004	26,912	3,092	(30,004)	(26,912)	(3,092)
b) Open Shop	0	0	0	1,440	1,536	(95)	(1,440)	(1,536)	95
	0	0	0	31,444	28,447	2,996	(31,444)	(28,447)	(2,996)
7. Districts									
a) Seattle District	3,250	8,000	(4,750)	18,685	30,781	(12,095)	(15,435)	(22,781)	7,345
b) Southern District	29,325	22,100	7,225	39,675	35,616	4,059	(10,350)	(13,516)	3,166
c) Northern District	0	0	0	1,004	9,571	(8,566)	(1,004)	(9,571)	8,566
d) Central WA District	42	1,000	(958)	20,006	11,565	8,441	(19,964)	(10,565)	(9,399)
	32,617	31,100	1,517	79,371	87,533	(8,162)	(46,754)	(56,433)	9,679
Total Association	327,928	251,168	76,760	613,138	516,371	96,767	(285,210)	(265,203)	(20,007)
Total of Assoc. & Prop	735,851	632,448	103,403	816,092	697,051	119,041	(80,242)	(64,604)	(15,638)
Non-Operating Income (Loss)	83,038	2,000	81,038	3,260	3,000	260	79,778	(1,000)	80,778
Grand Total	818,888	634,448	184,441	819,353	700,051	119,301	(464)	(65,604)	65,139

